A ATLASSIAN in Jakarta '22

# Work Management for All



## Work Management for All How Atlassian Can Empower Your Business Teams



Young Li | Atlassian Senior Solutions Engineer

How do you enable teams to work differently, together?

use the tools that let them thrive?

unleash their full potential?

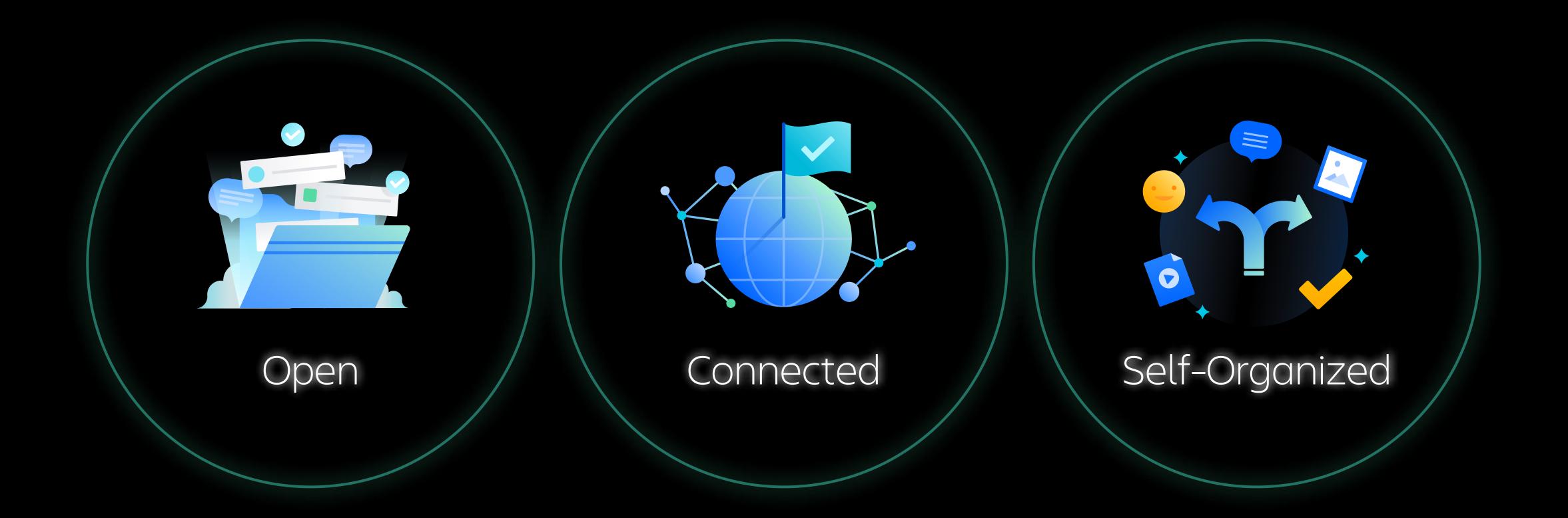
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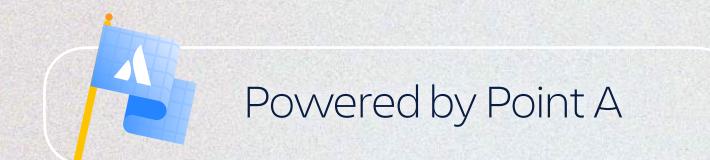
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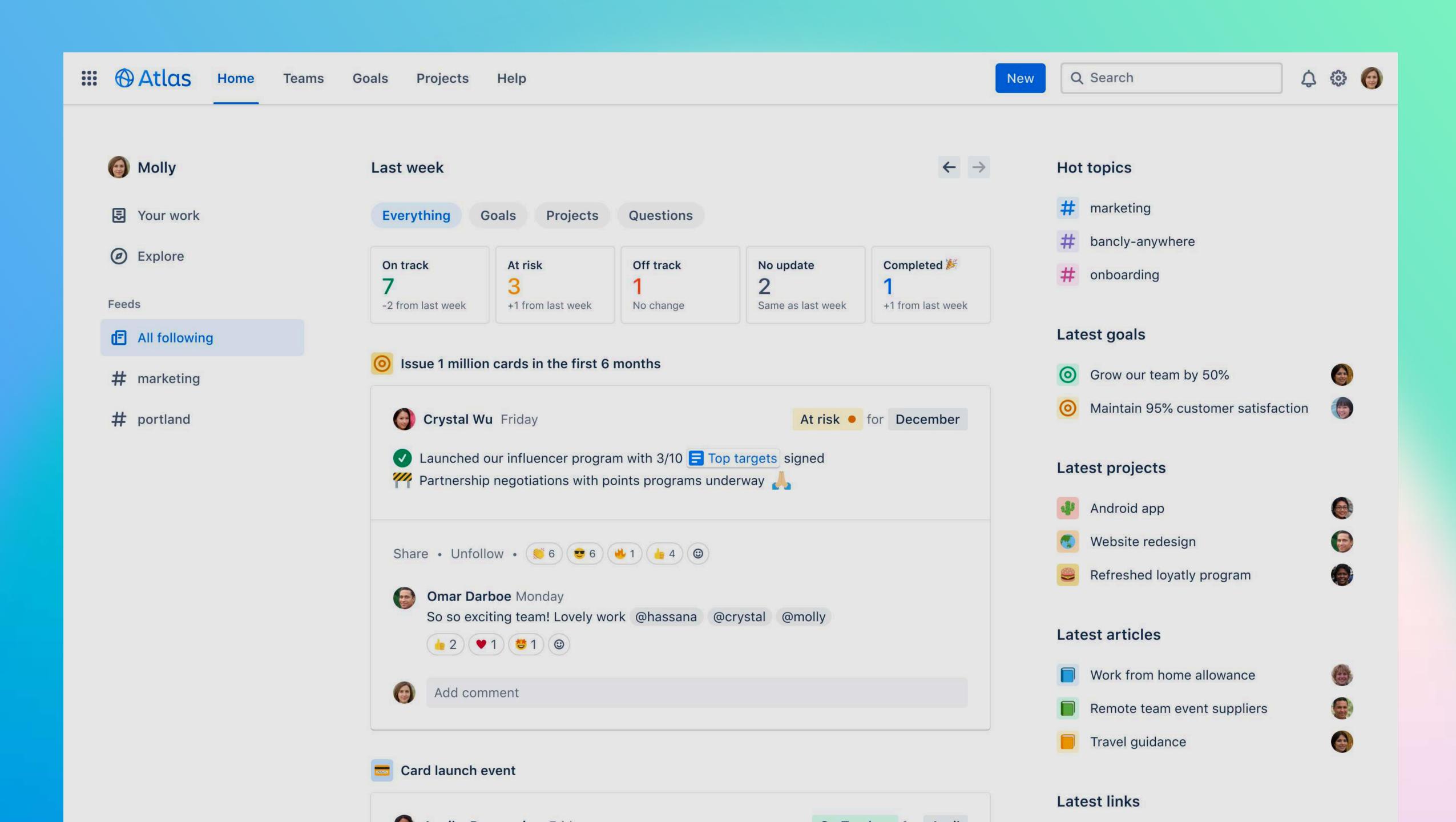
How do you enable teams to unleash their full potential?

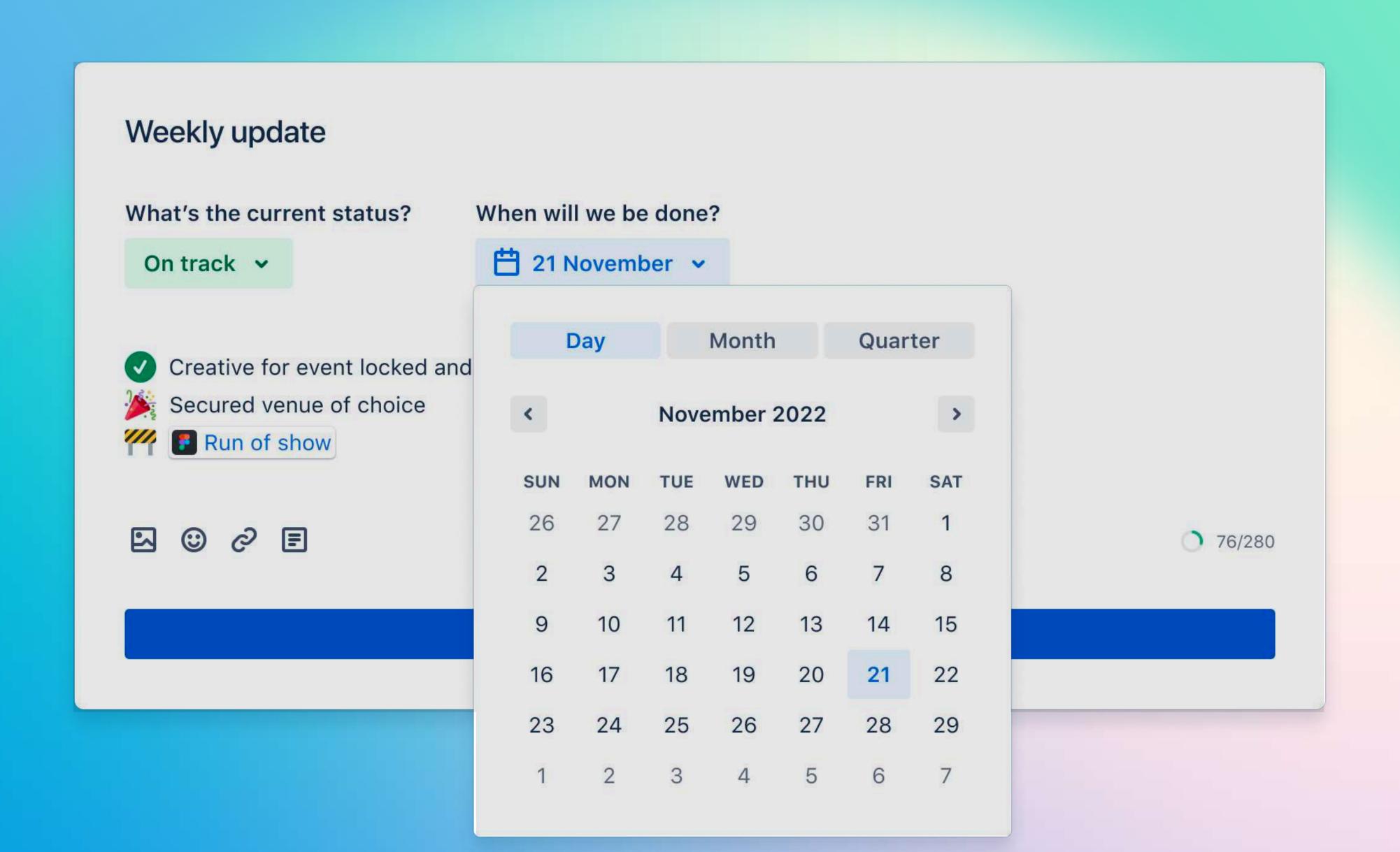


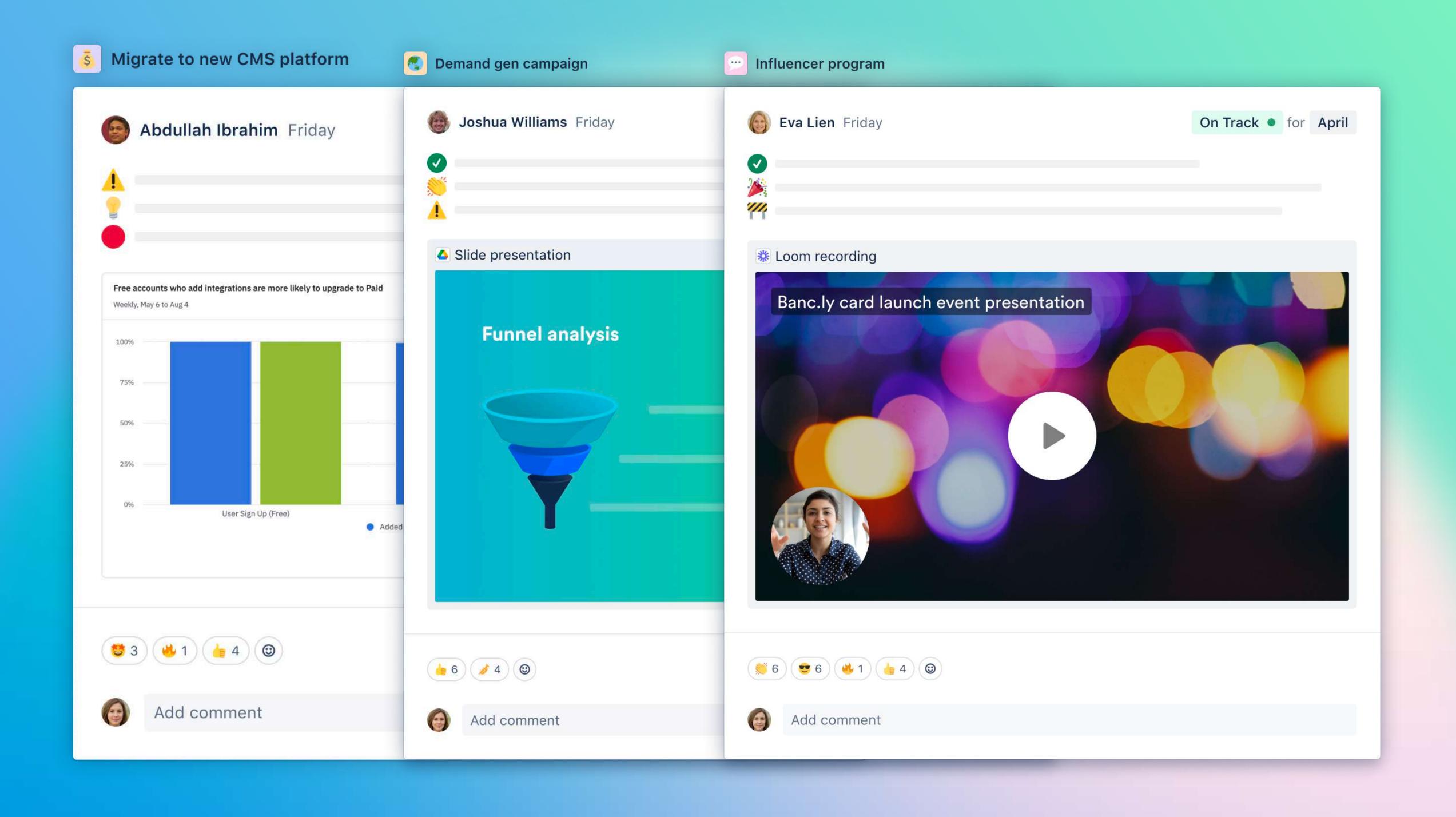


Your new teamwork directory atlassian.com/atlas









Fmail

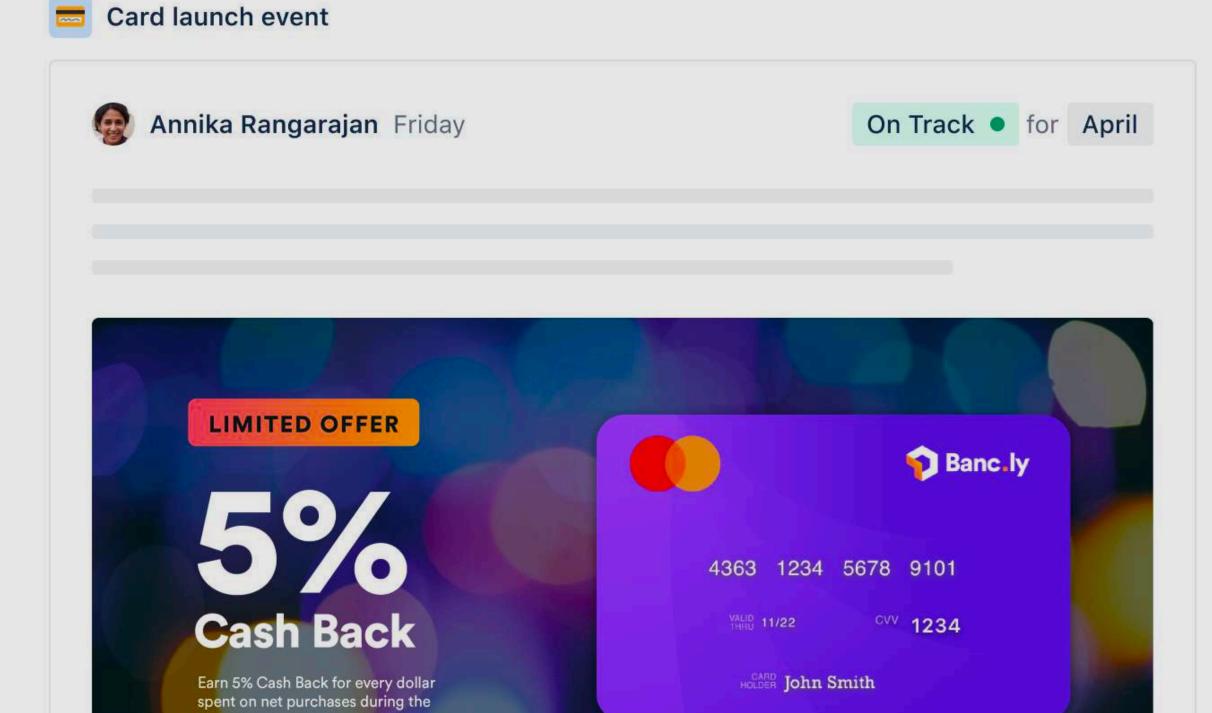
Slack

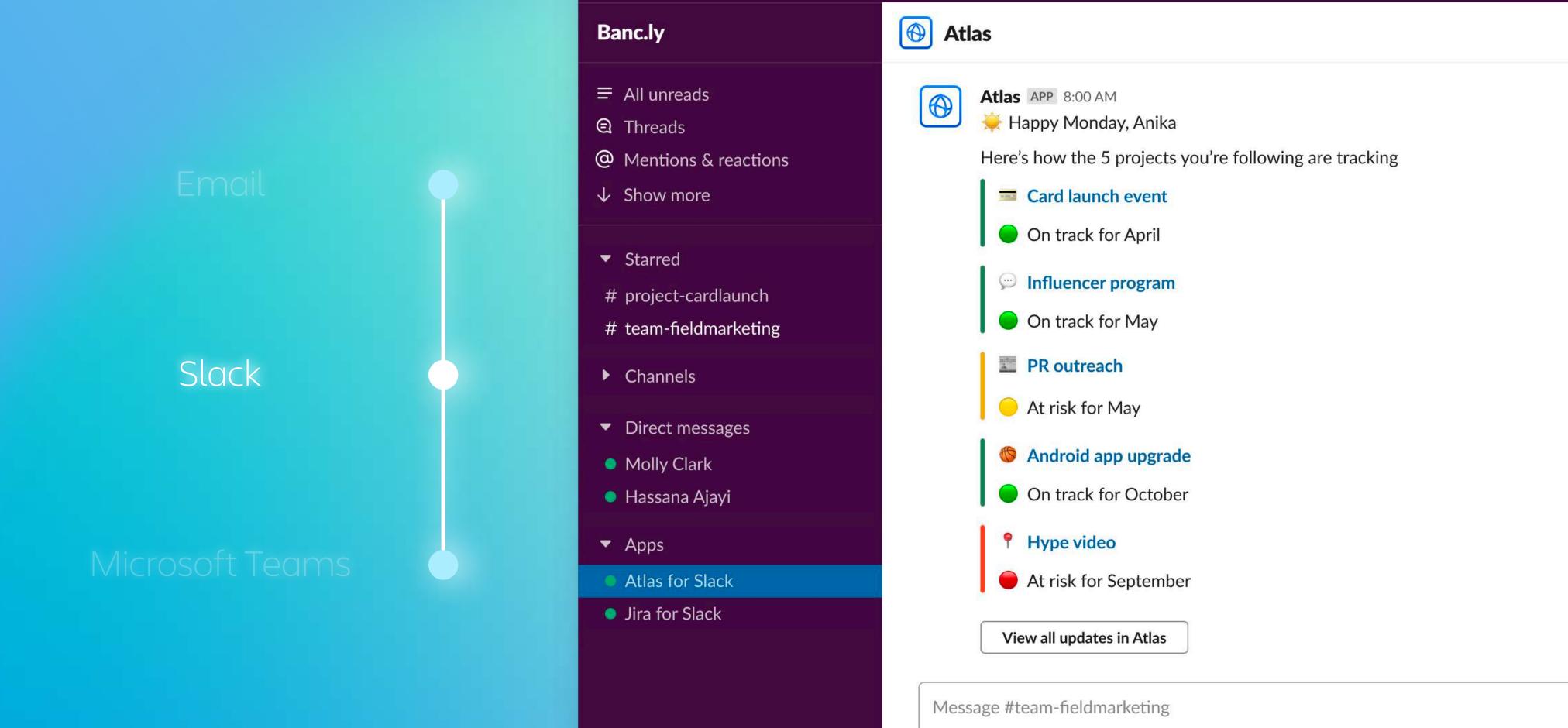
Microsoft Teams

Good morning Molly,

Hope you're having a great start to the week. Here's your digest for 21 March. Want to catch up on past weeks updates? Jump into [Product name]







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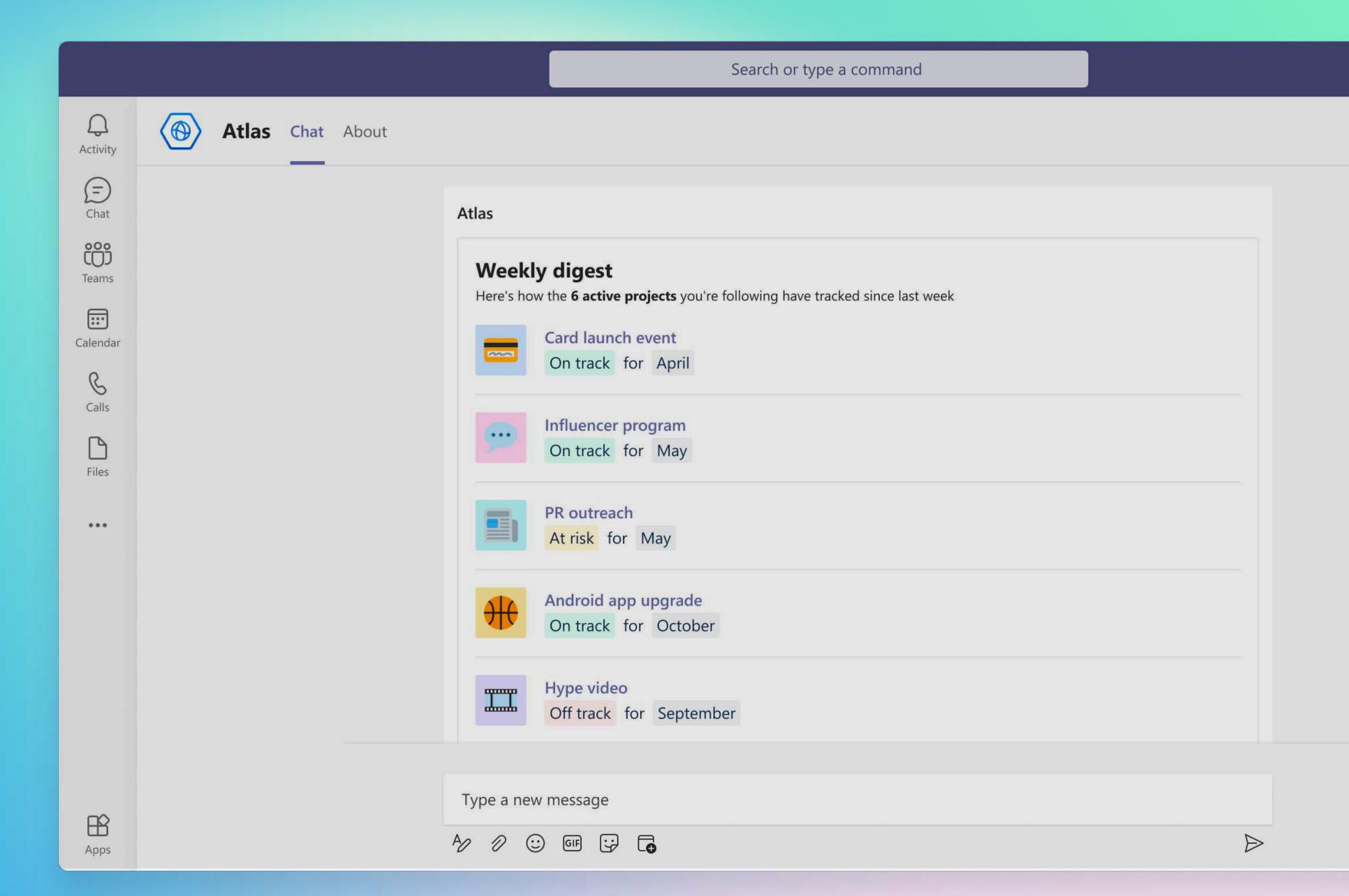
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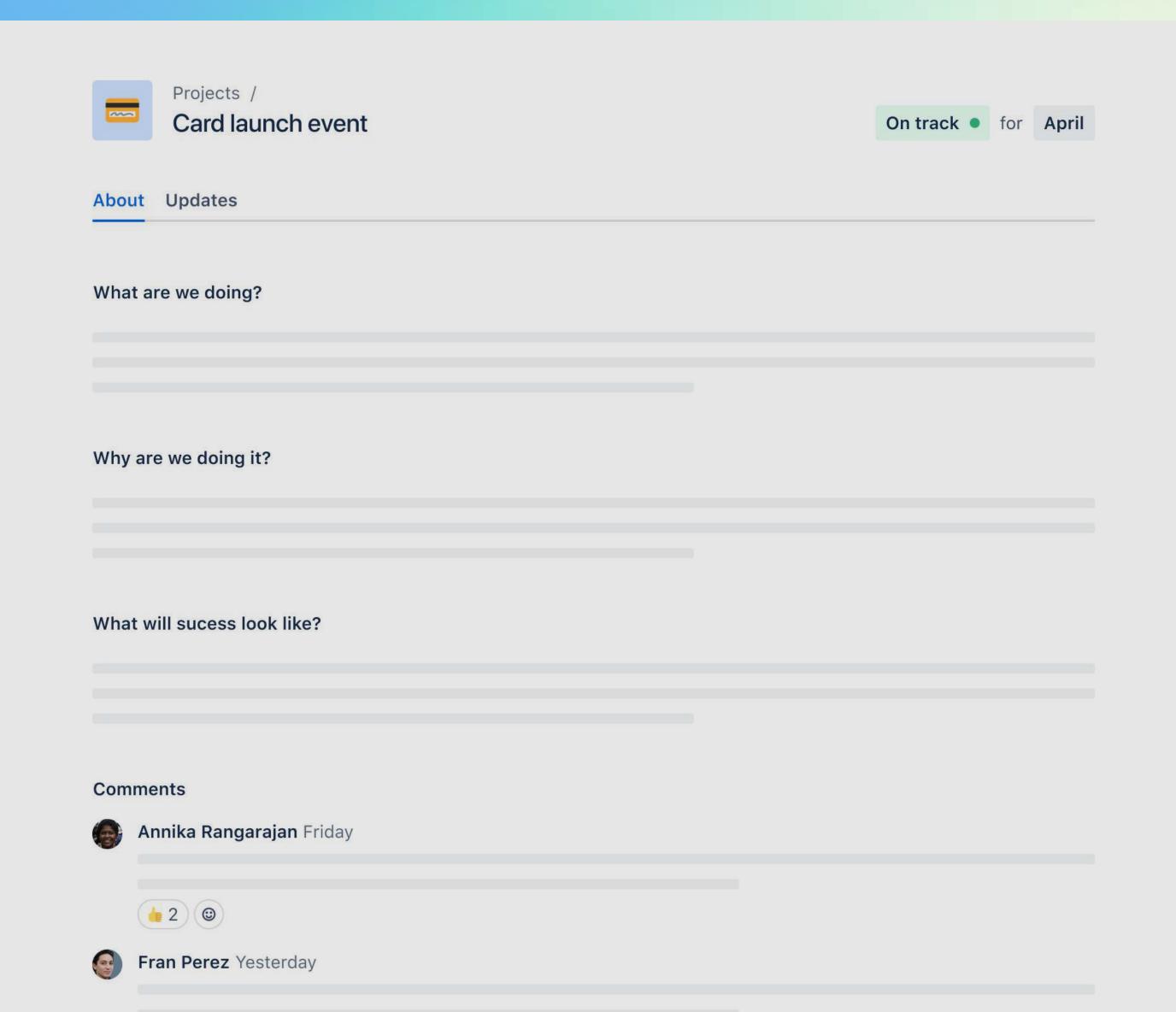
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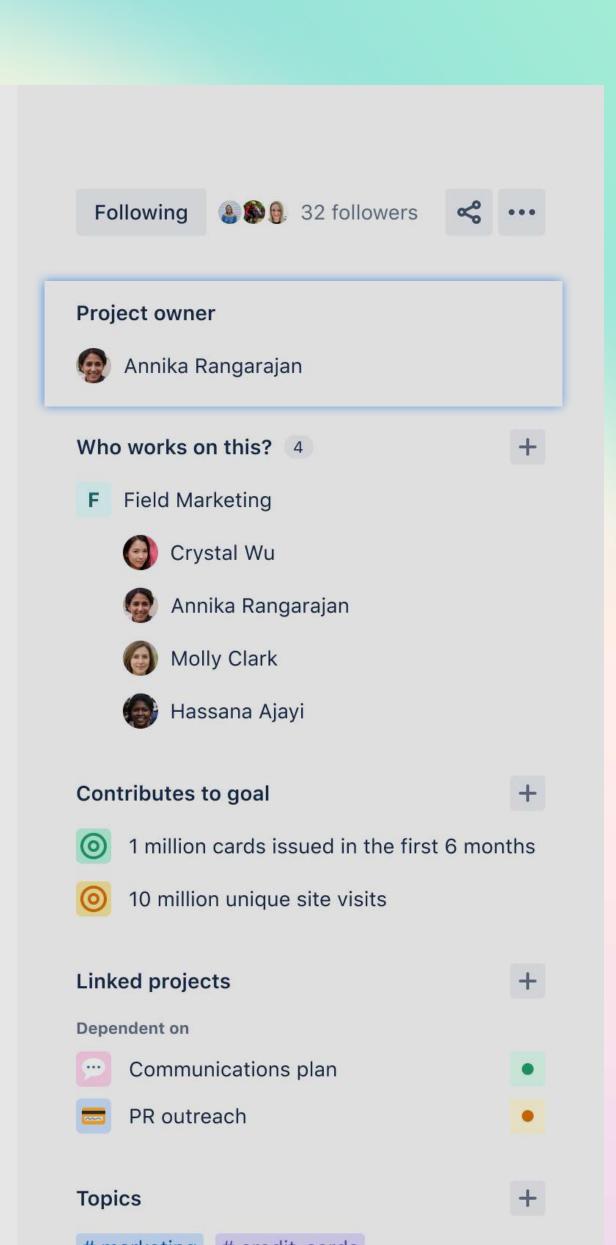


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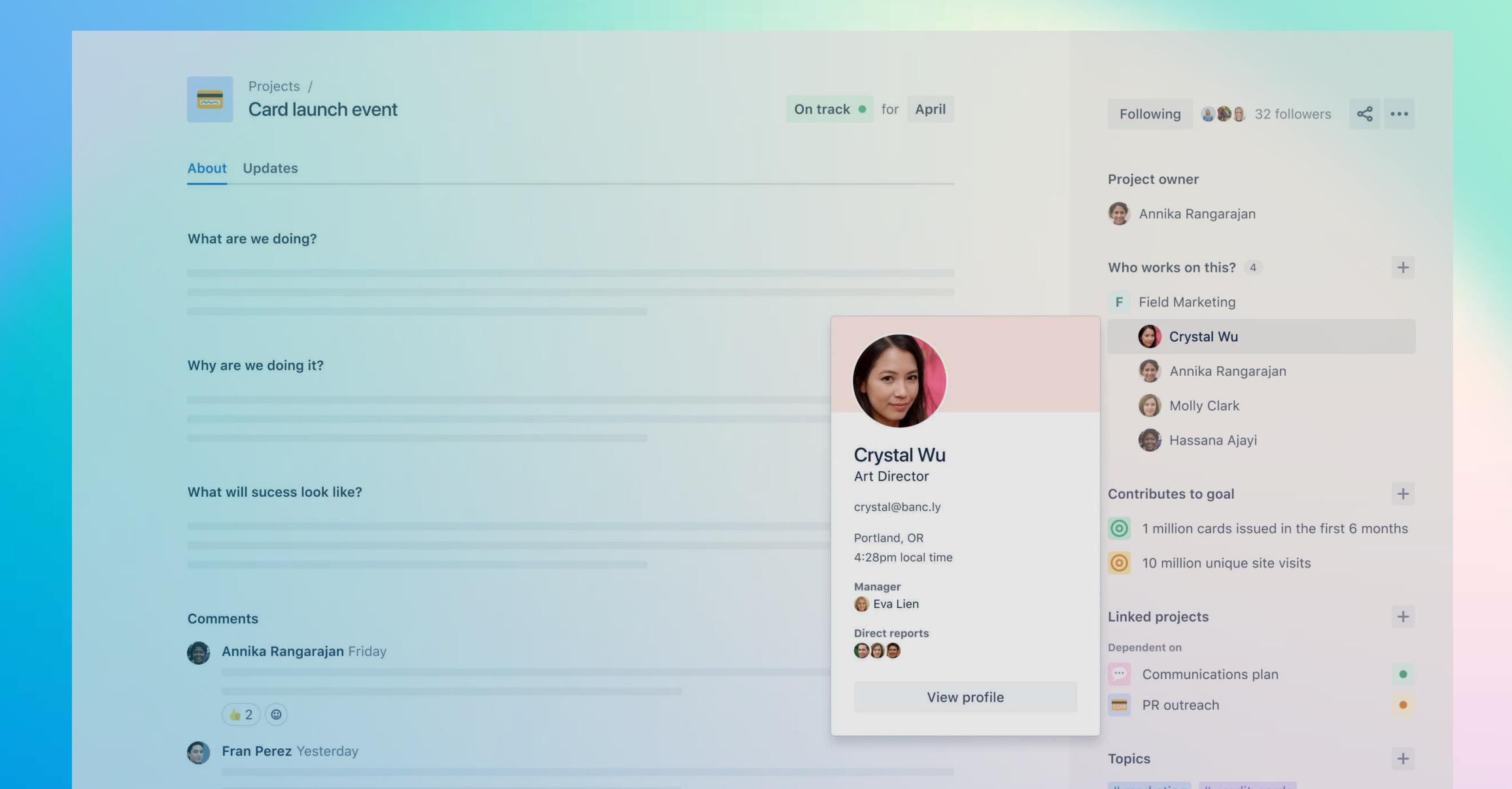
## Know who's working on what







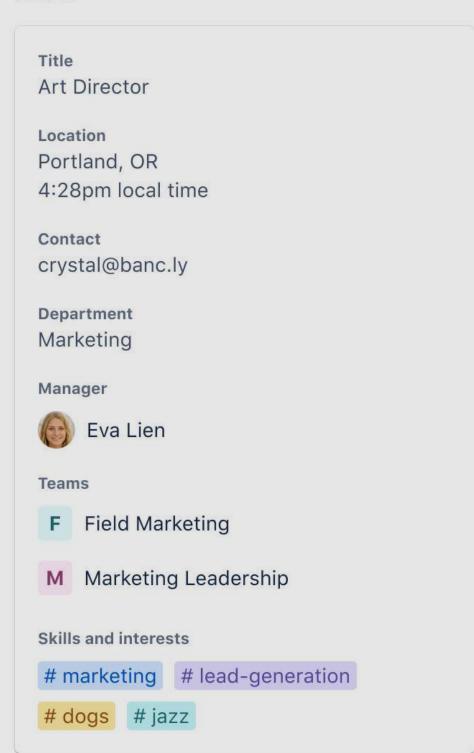
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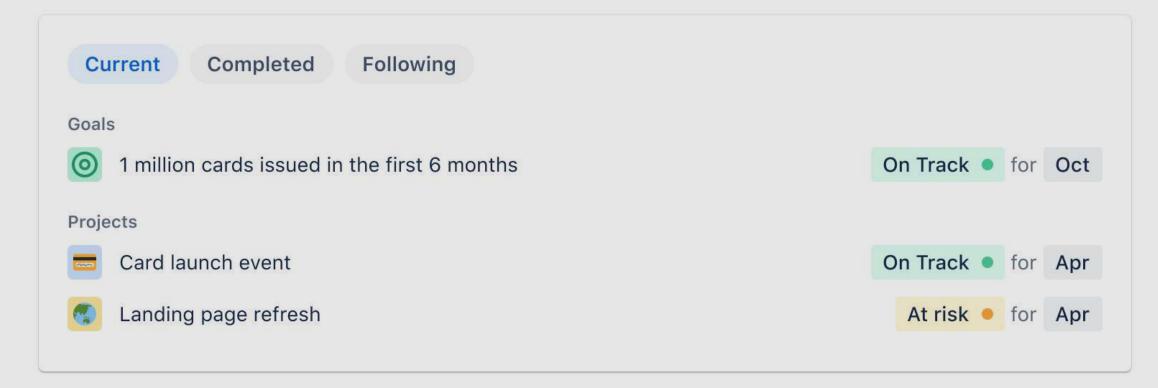


#### Crystal Wu

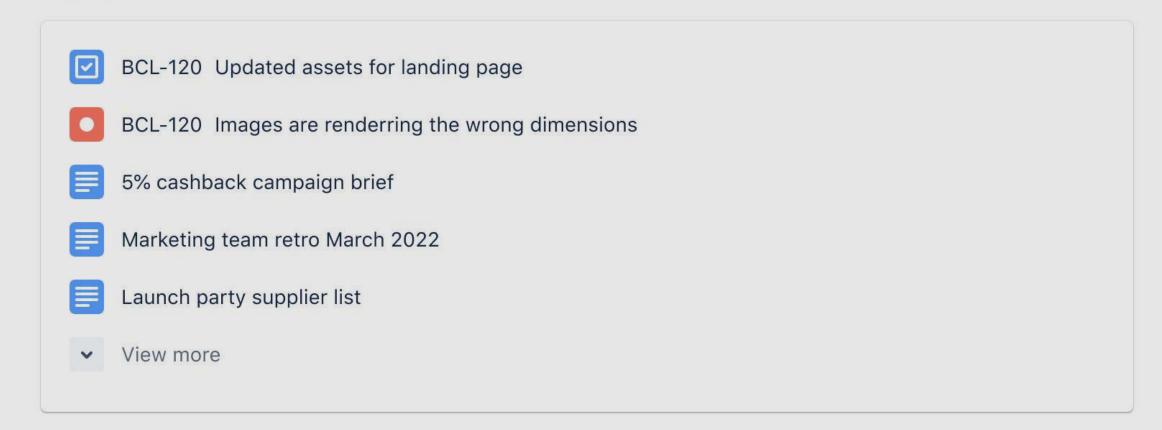
#### **About**



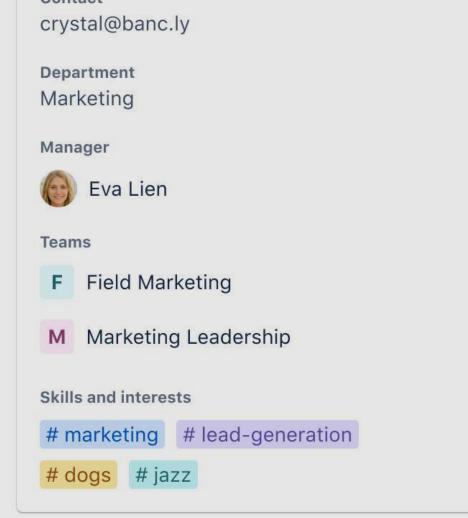
#### Working on

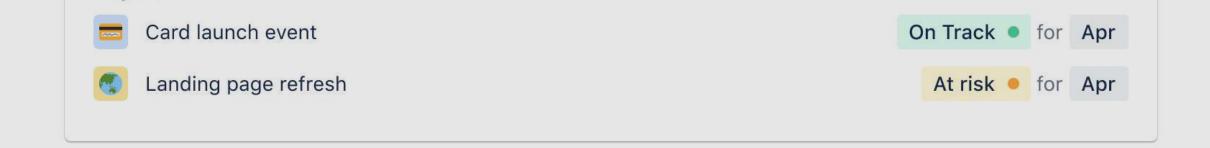


#### Activity



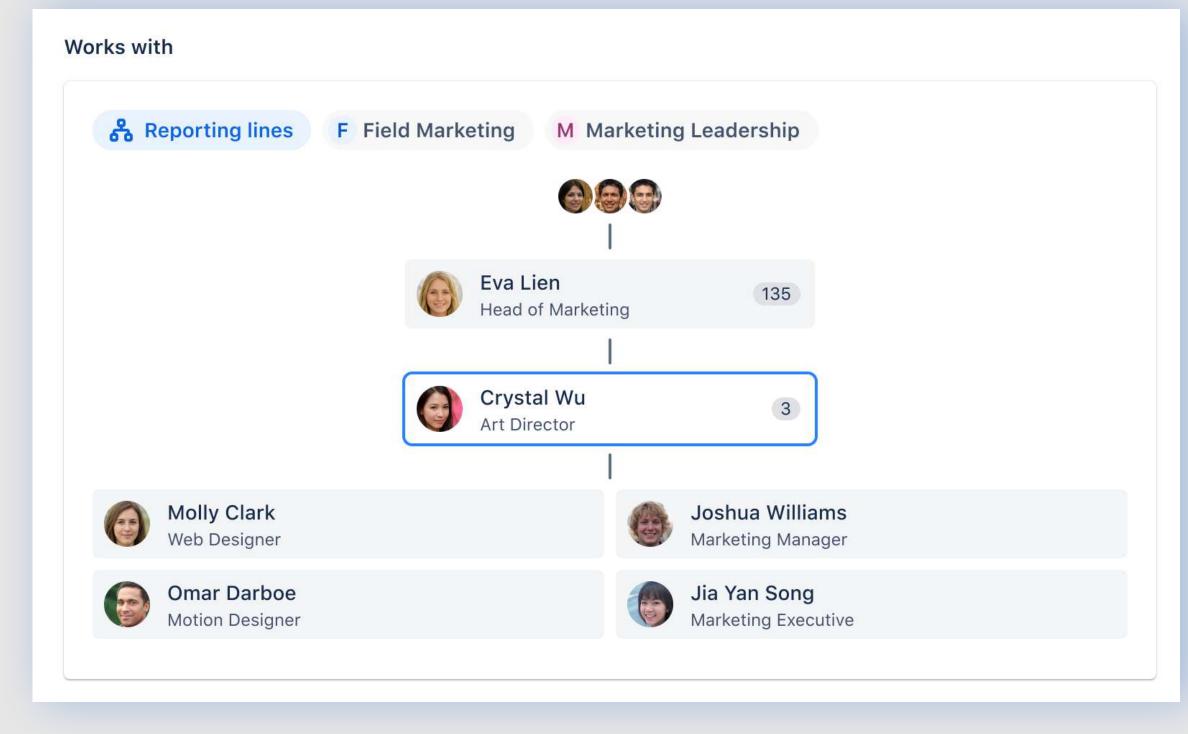
#### Works with



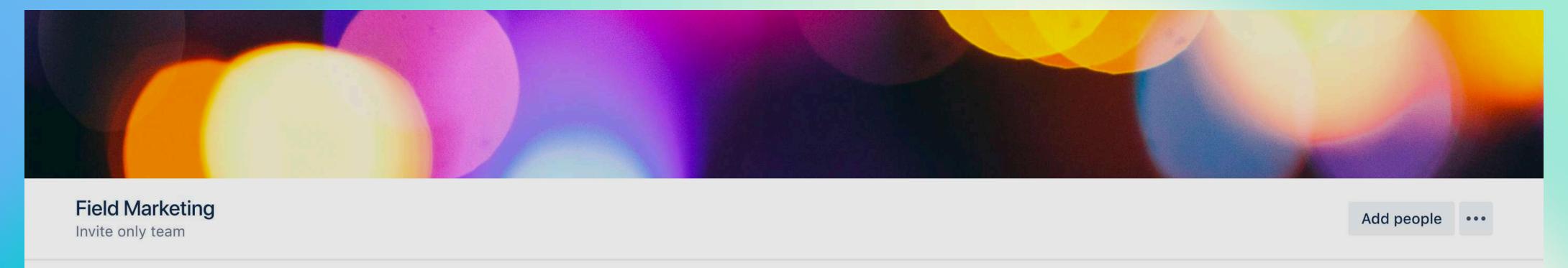


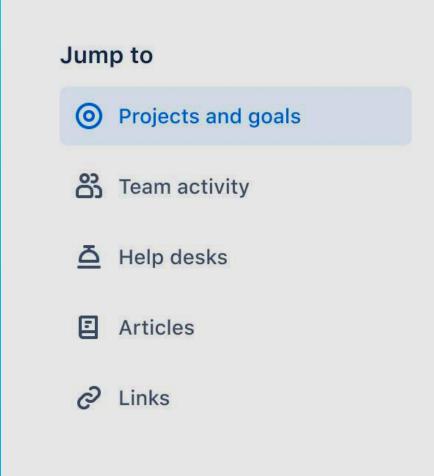
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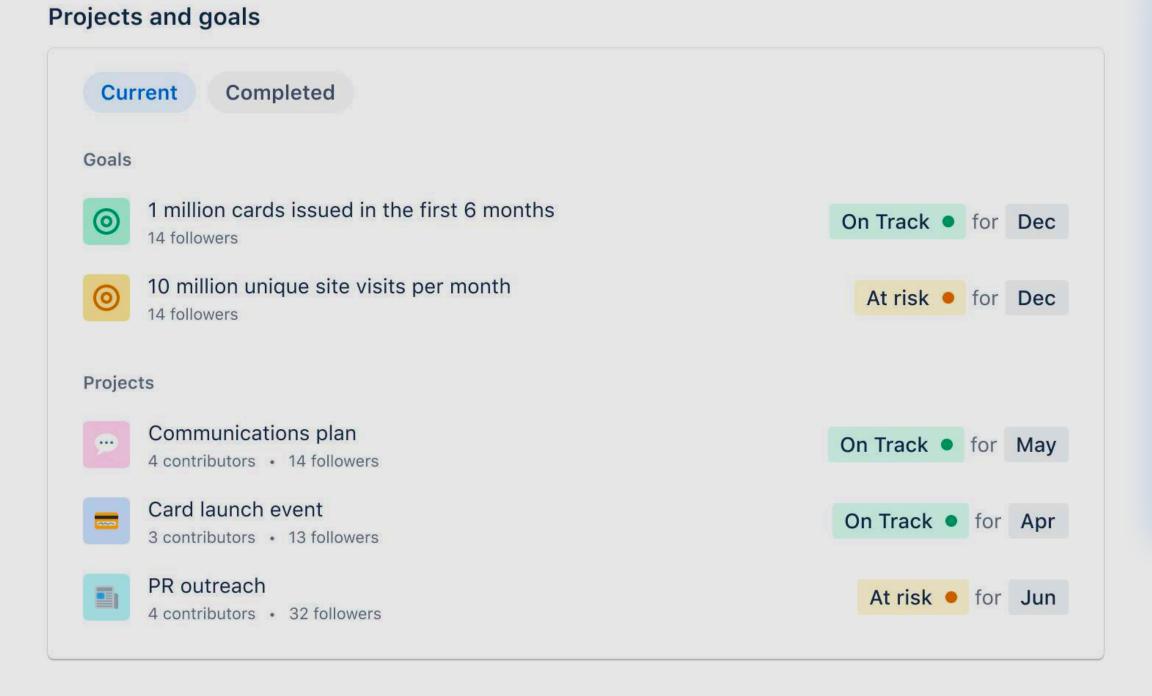


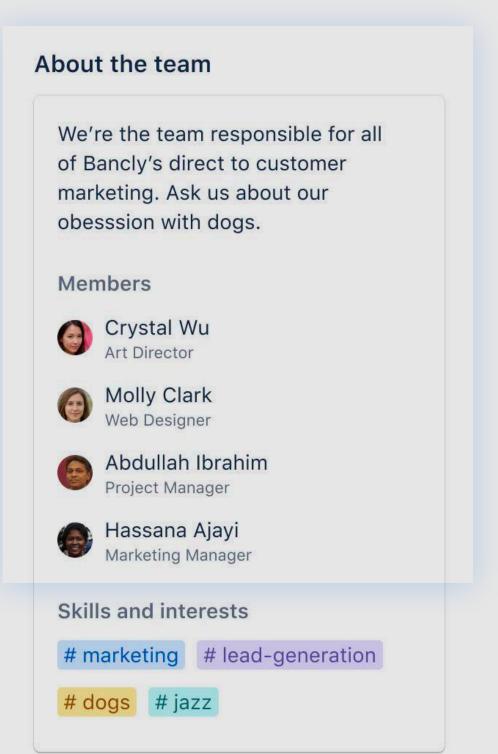






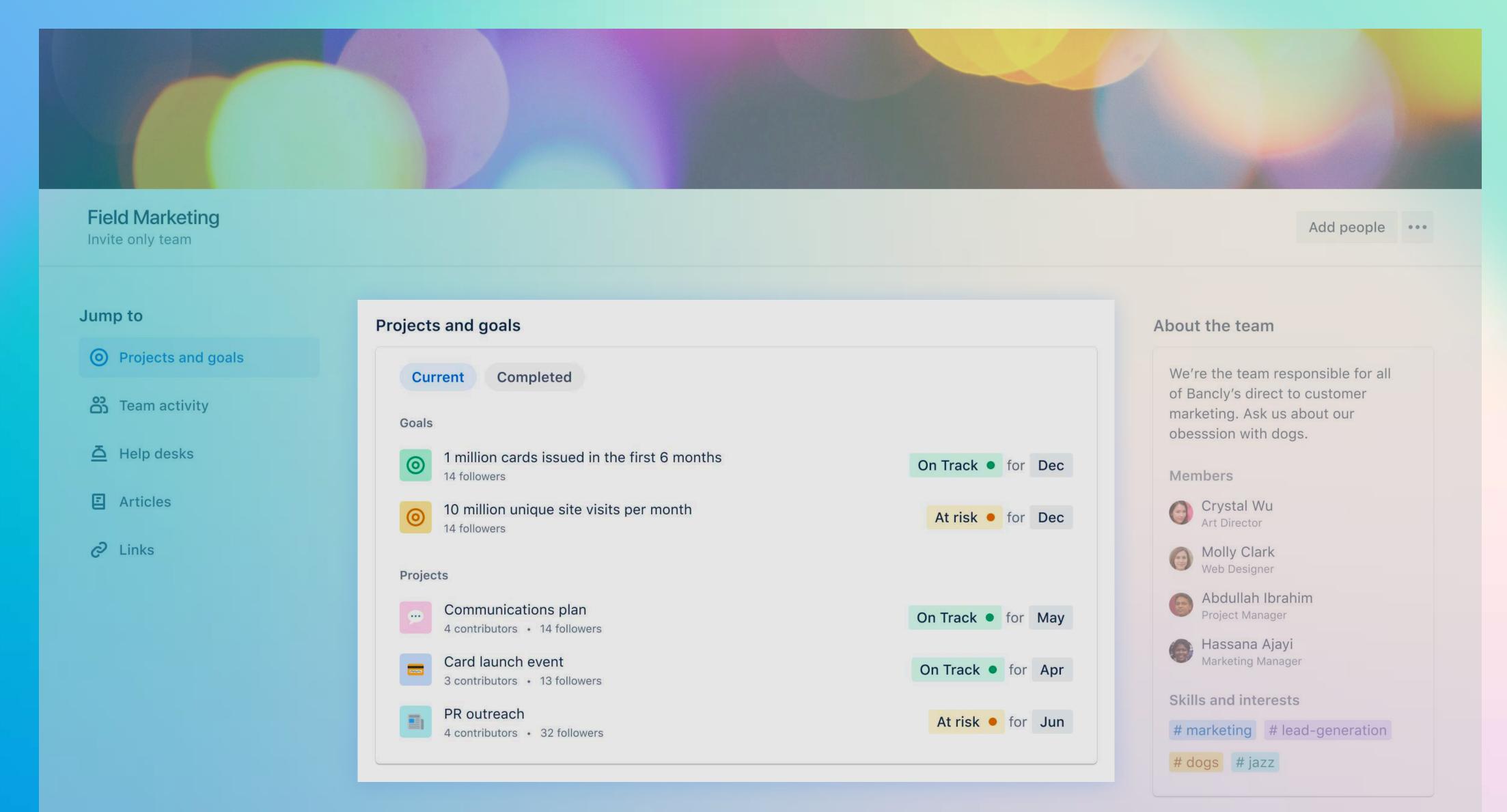






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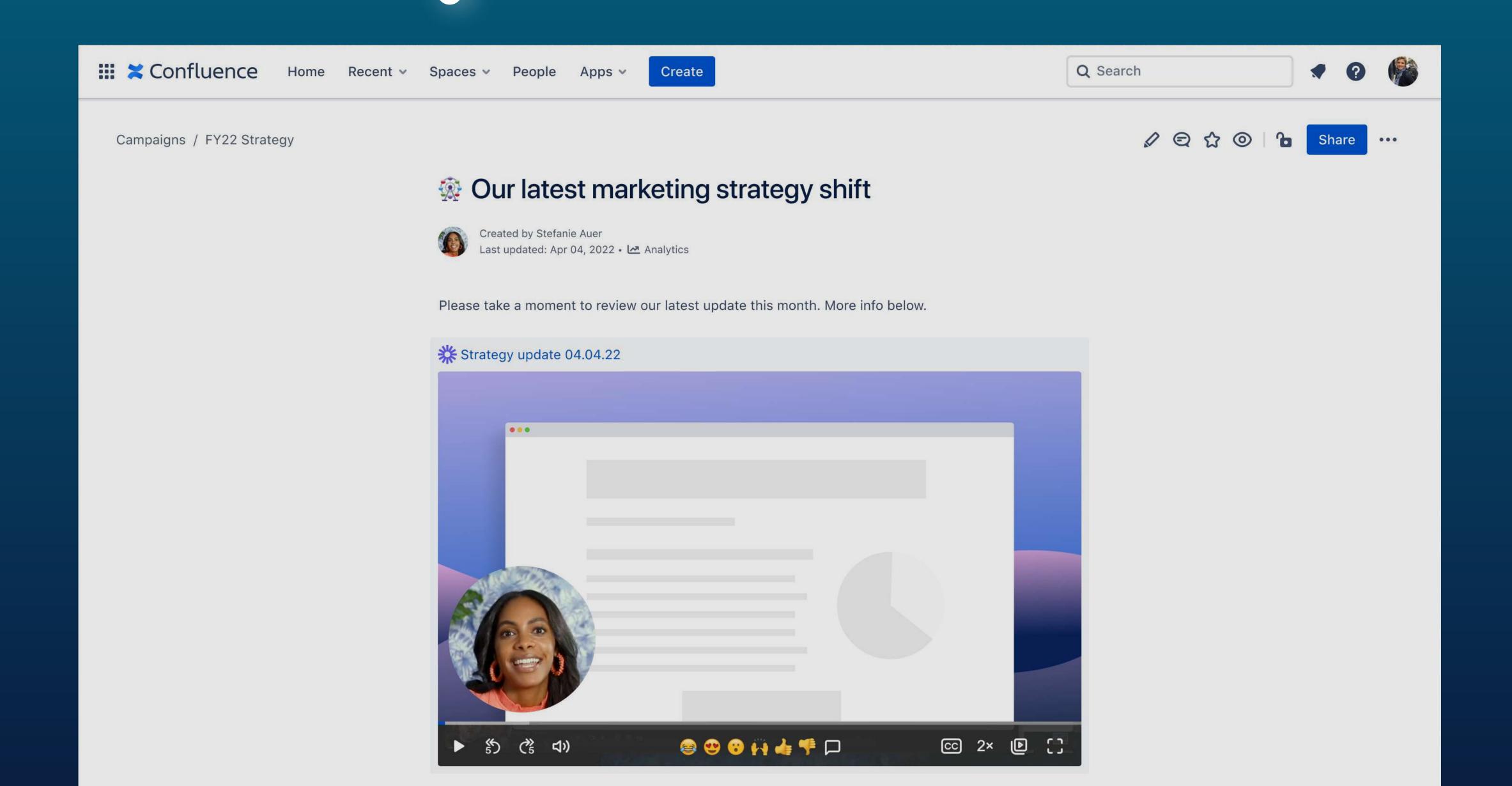
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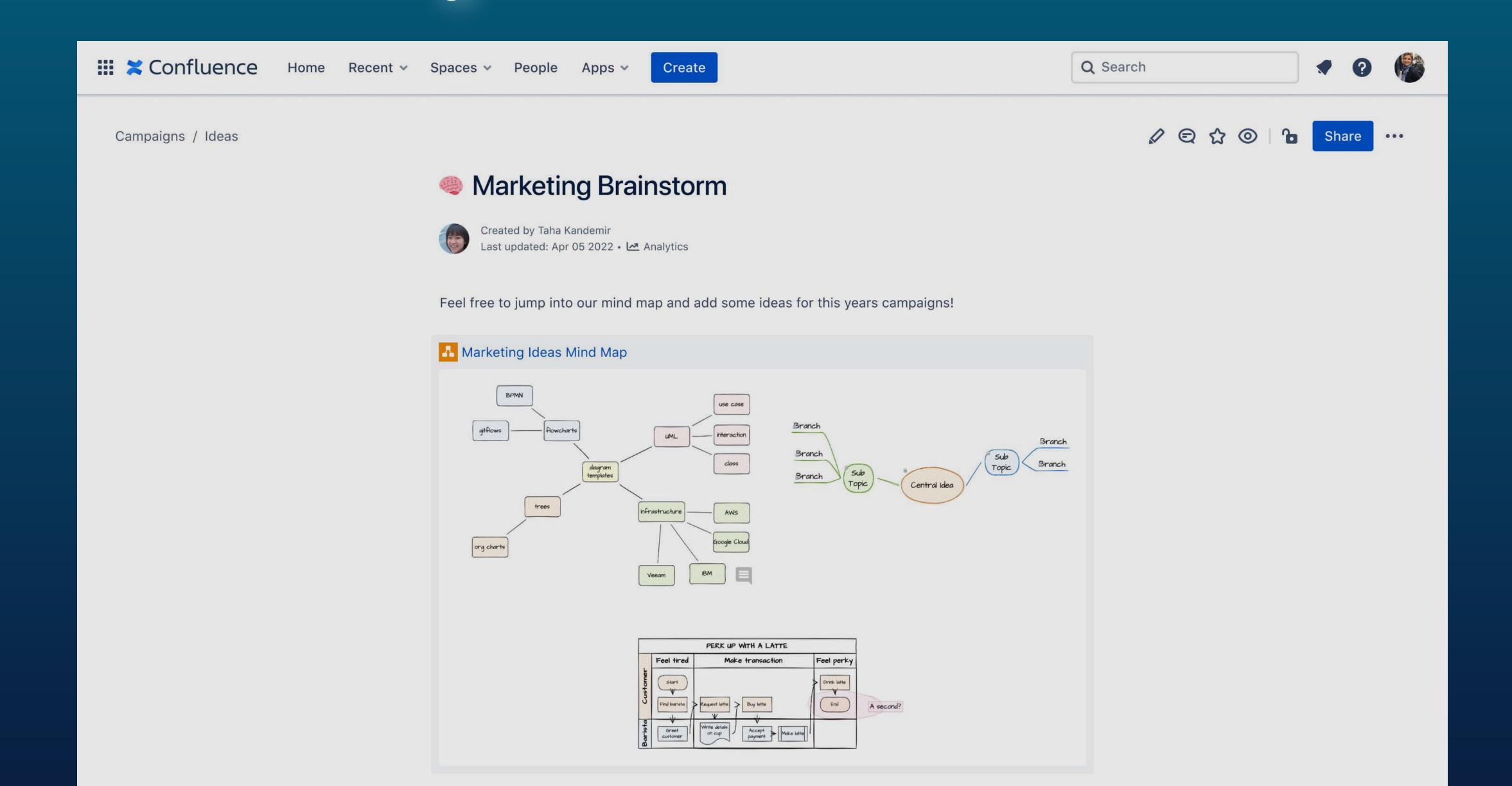






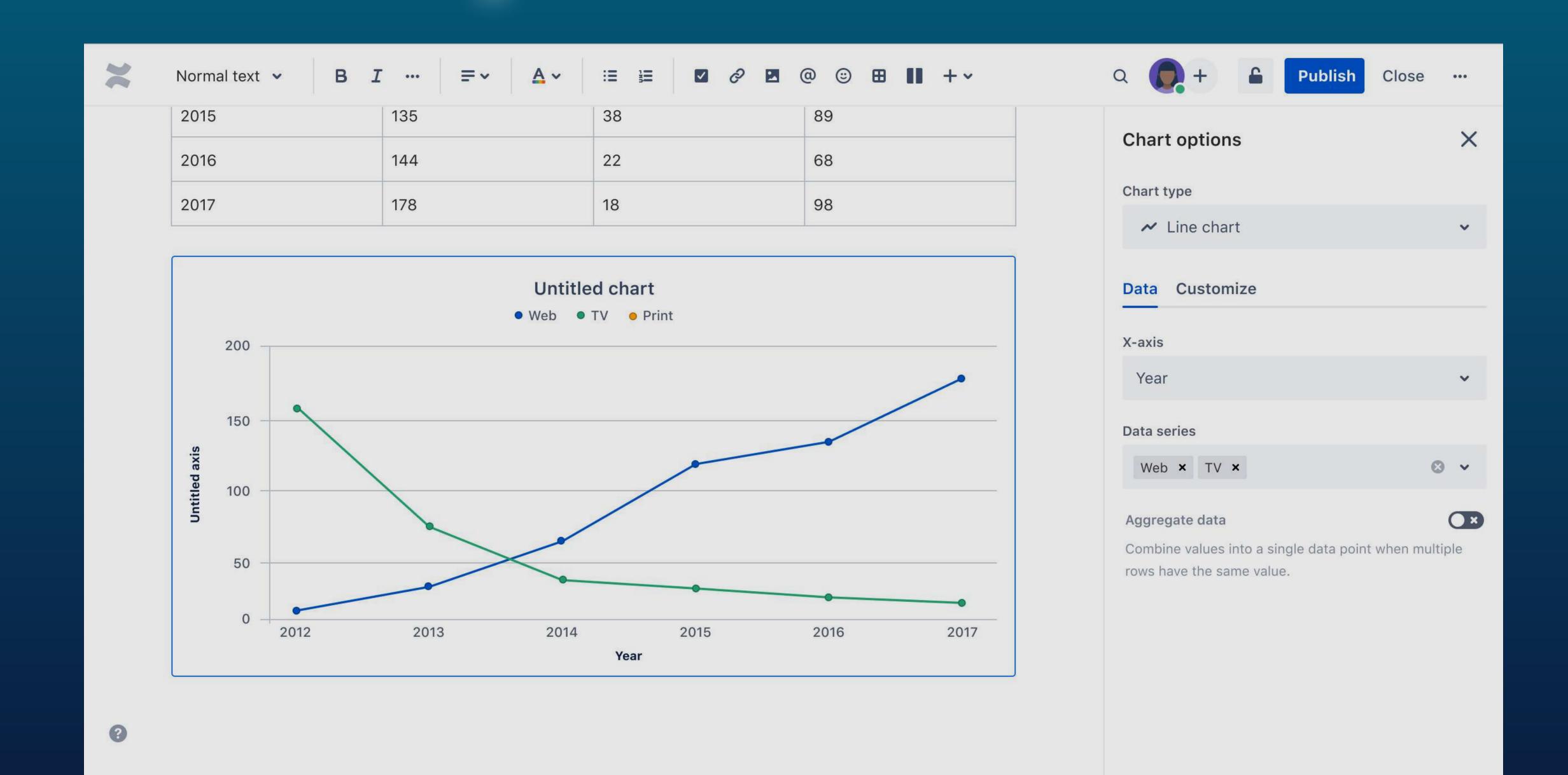






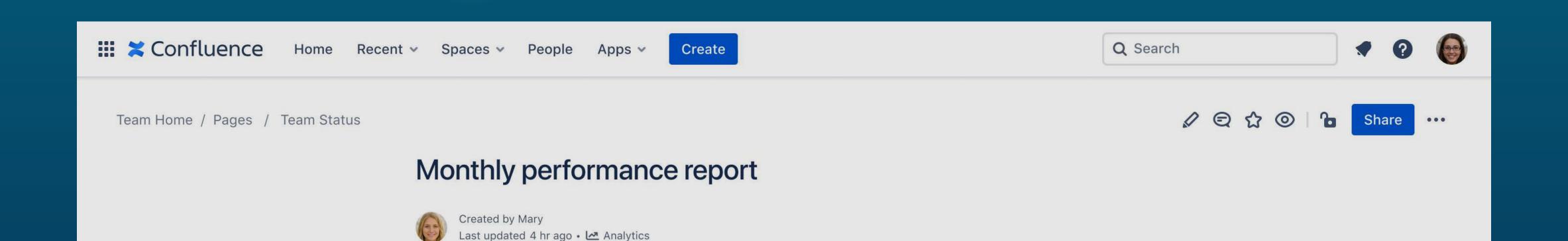




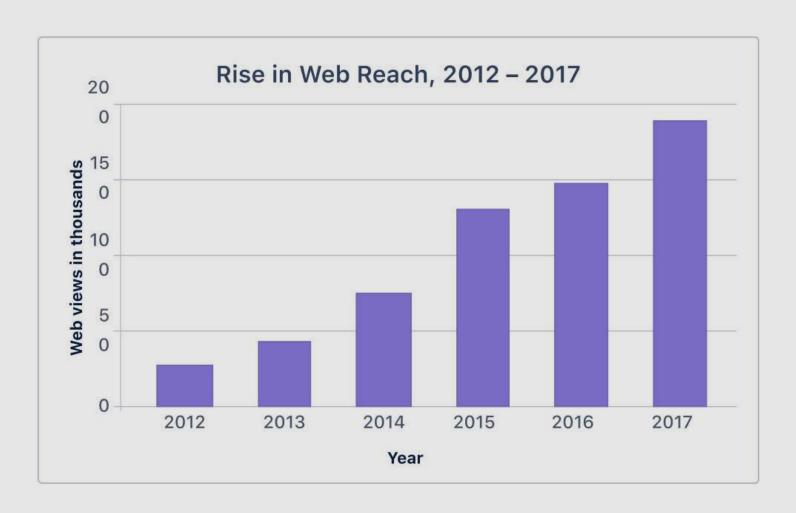


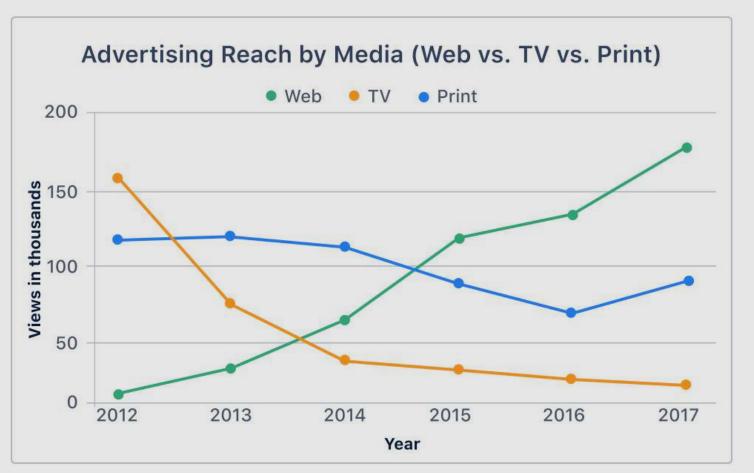






This month we continued to make headway towards our business goals. We made progress towards our key performance indicators by about 15% this month, which is great news. The project has been successful so far thanks to the hard work of all members in the project team.

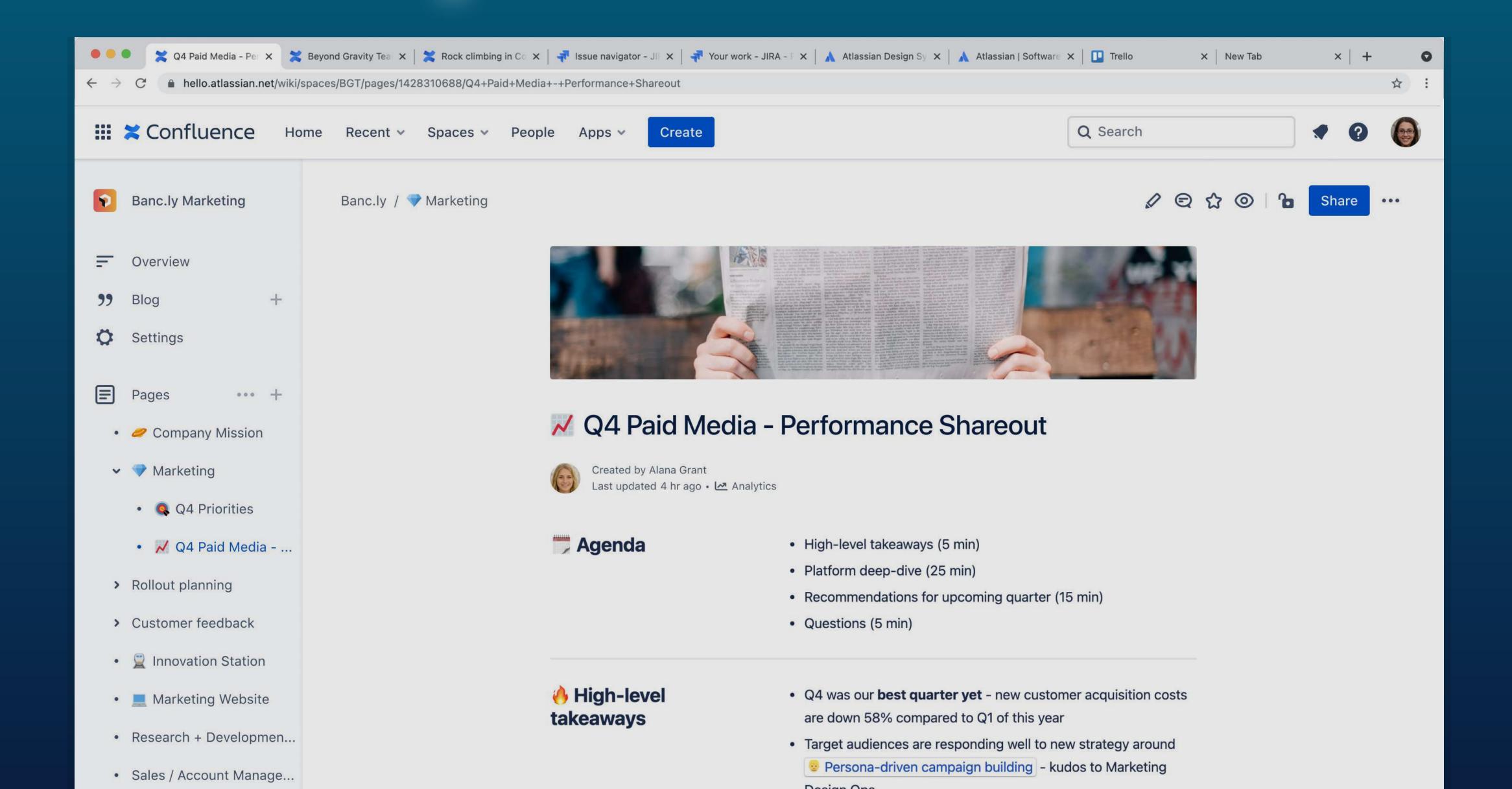


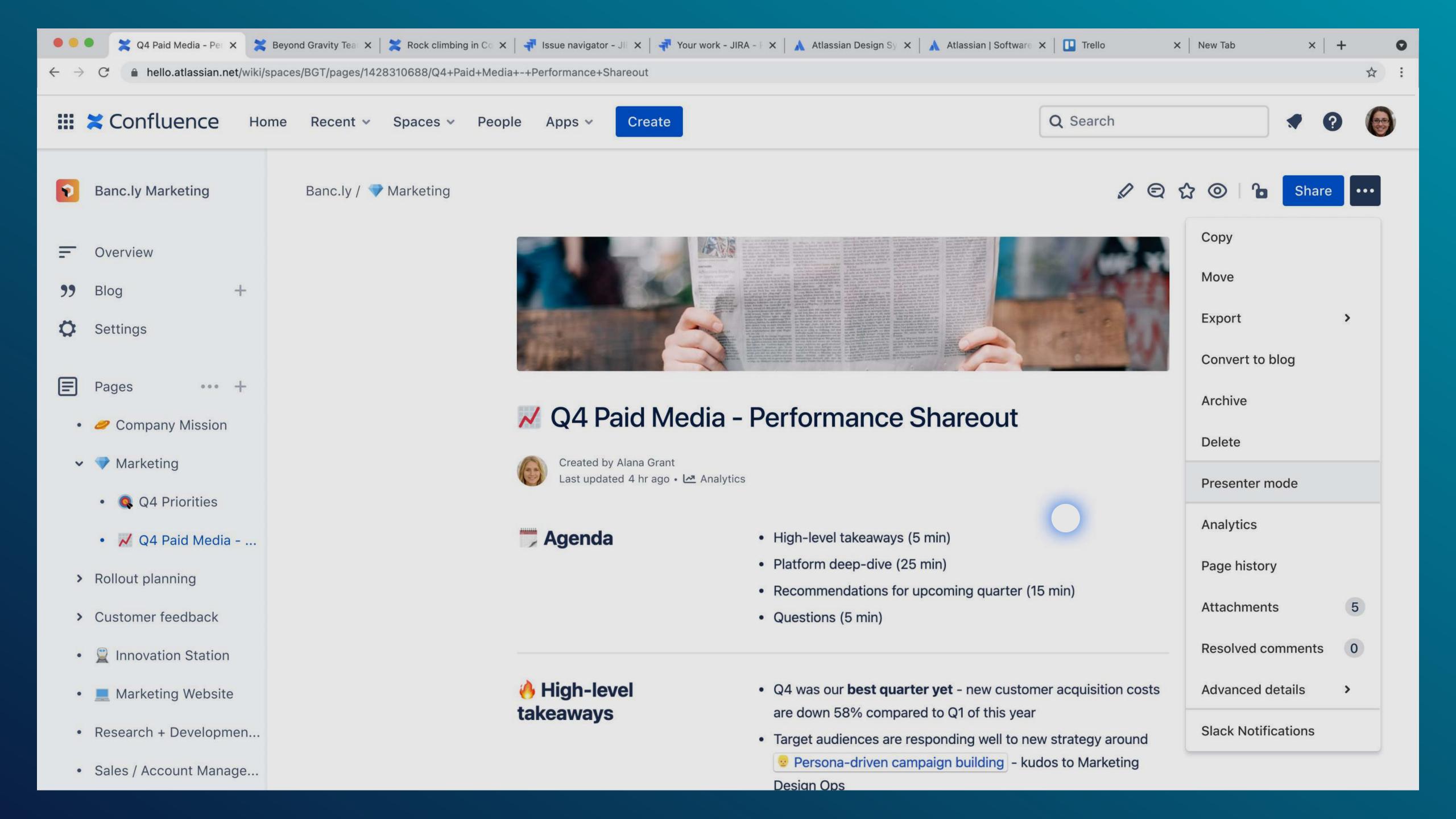


Overall, performance of our company continues to be strong. We experienced a significant boost in adoption this month, which was more than expected. We see that our continued growth is due largely to the awareness acquisition compaigns, but we are planning to reach out to our account managers to











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## Q4 Paid Media - Performance Shareout



- High-level takeaways (5 min)
- Platform deep-dive (25 min)
- Recommendations for upcoming quarter (15 min)
- Questions (5 min)



Q4 was our best quarter yet - new customer acquisition costs



- High-level takeaways (5 min)
- Platform deep-dive (25 min)
- Recommendations for upcoming quarter (15 min)
- Questions (5 min)



- Q4 was our best quarter yet new customer acquisition costs are down 58% compared to Q1 of this year
- Target audiences are responding well to new strategy around
   Persona-driven campaign building kudos to Marketing
   Design Ops
- In Q1, we'll need to respond to competitor trends and keep up momentum from this year to meet our funnel growth targets

### Ad spend breakdown

	Q1	Q2	Q3	Q4
Social	\$15,143.92	\$20,422.32	\$18,964.32	\$26,709.98

cartoavayo

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### Ad spend breakdown

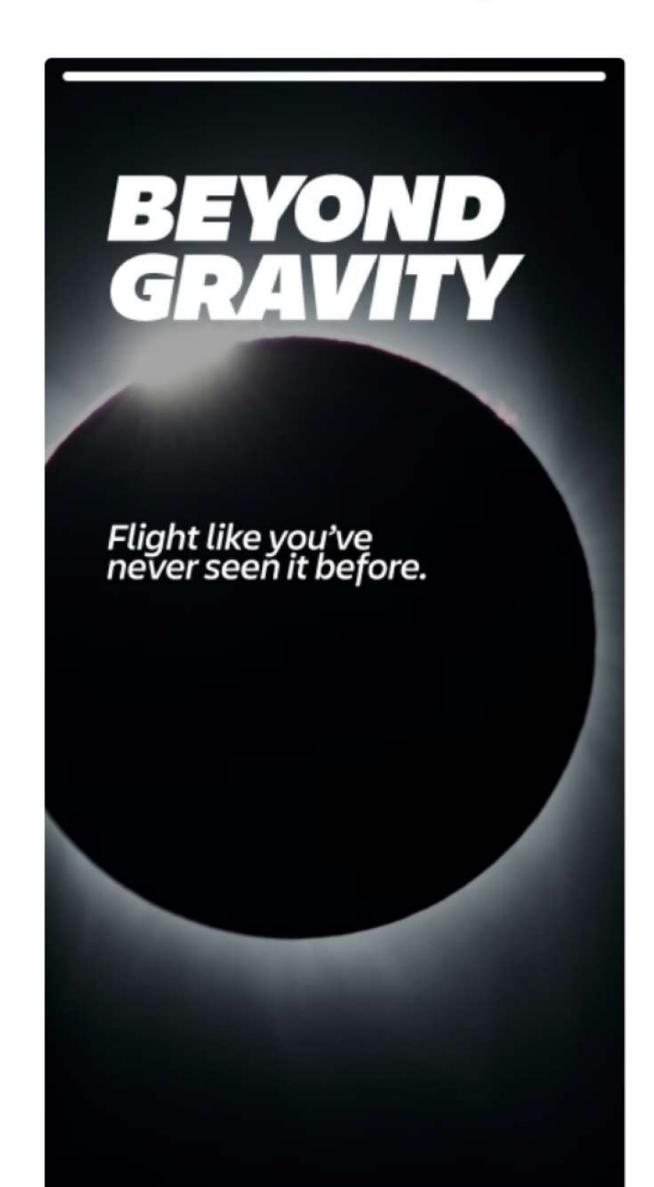
	Q1	Q2	Q3	Q4
Social	\$15,143.92	\$20,422.32	\$18,964.32	\$26,709.98
Search	\$2,015.05	\$2,424.38	\$1,928.72	\$2,326.50

## Platform deep-dive: social

Across all social channels, short videos and multi-image experience highlights were the biggest winners.

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## Multi-image carousel



Caption:
Beyond Gravity is the newest
way to experience space
travel, for the people.

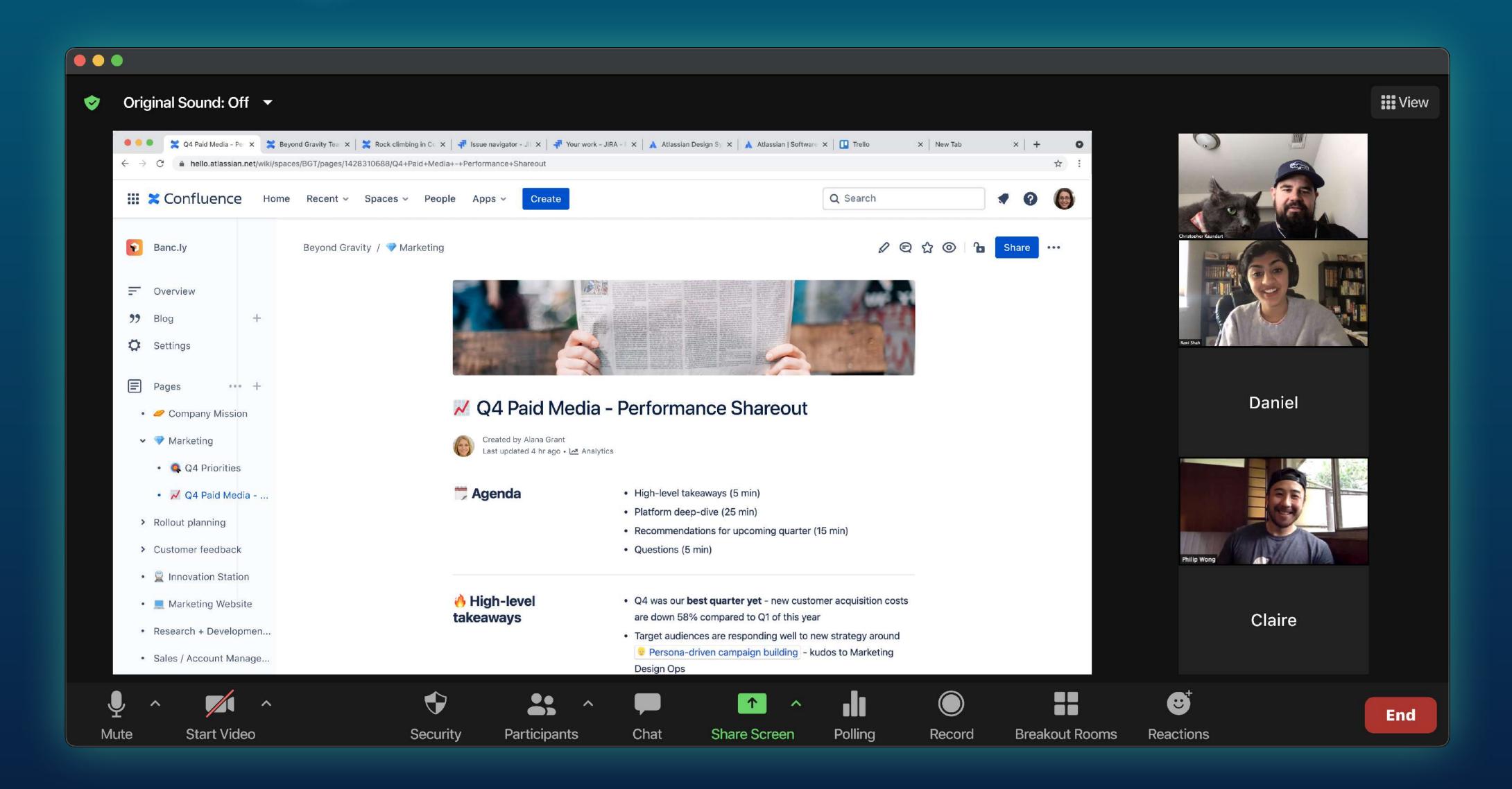


Caption:
Our mission is simple: get
humanity off the ground and
move technology forward by
exploring the universe around
us.



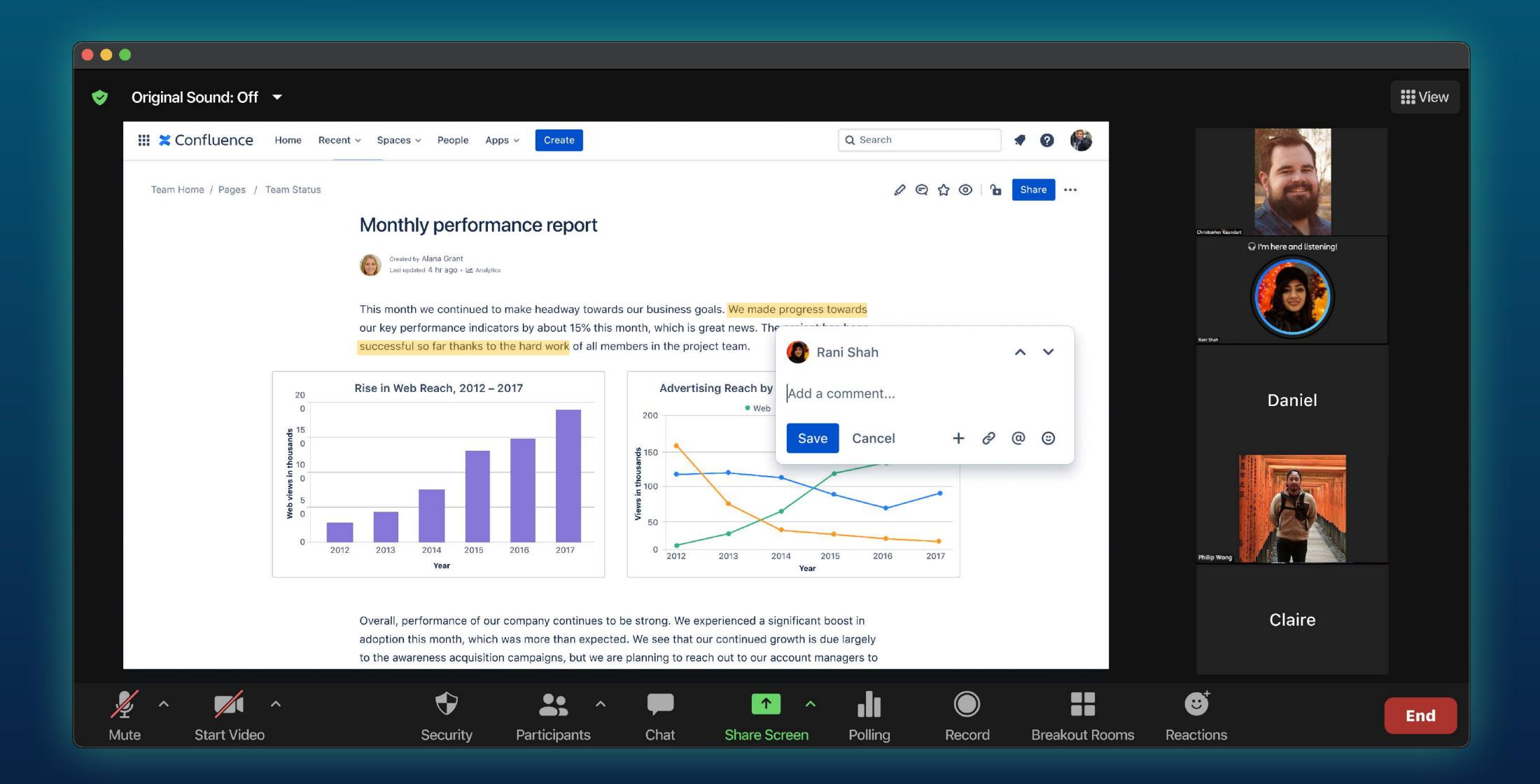




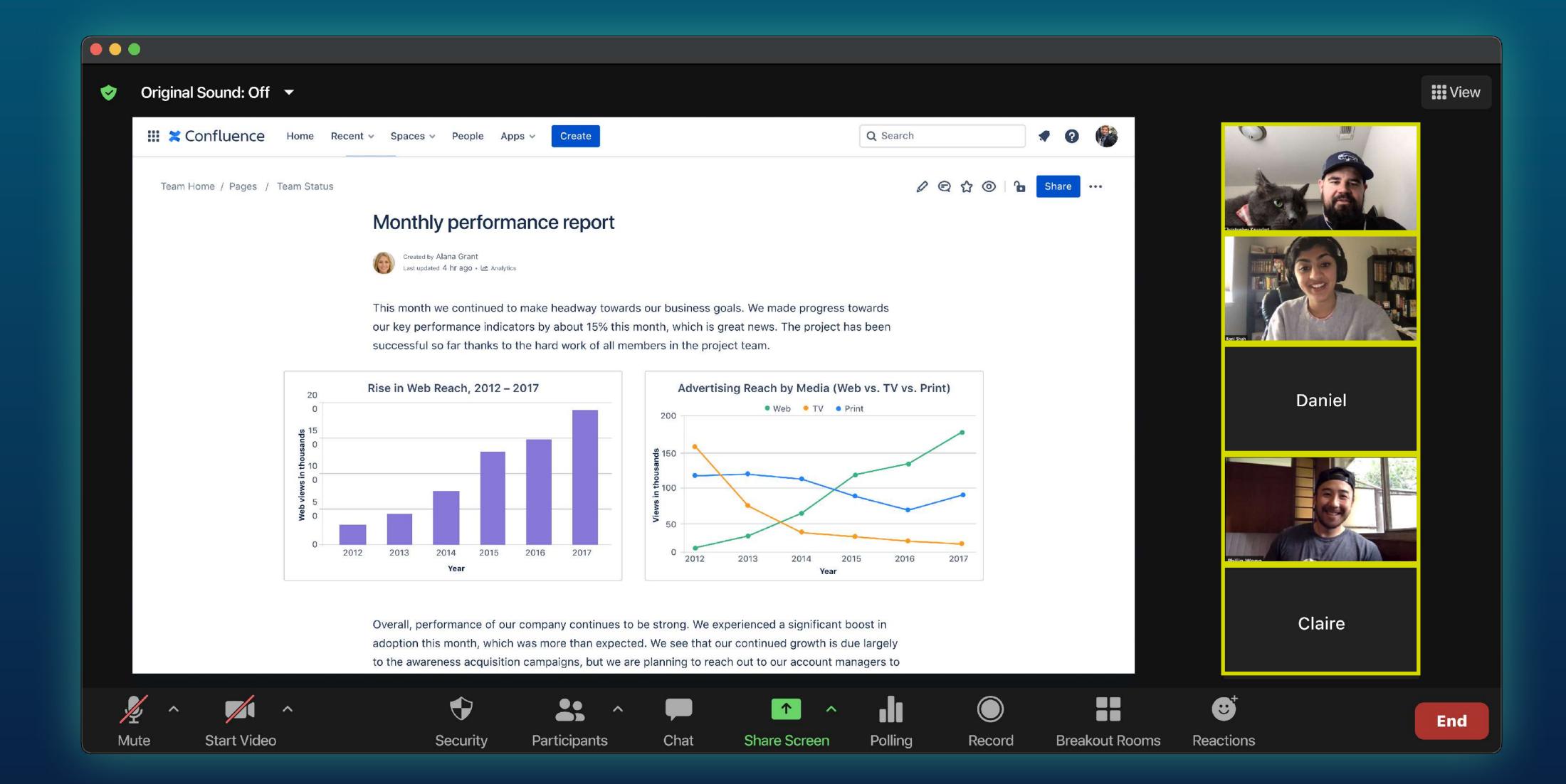






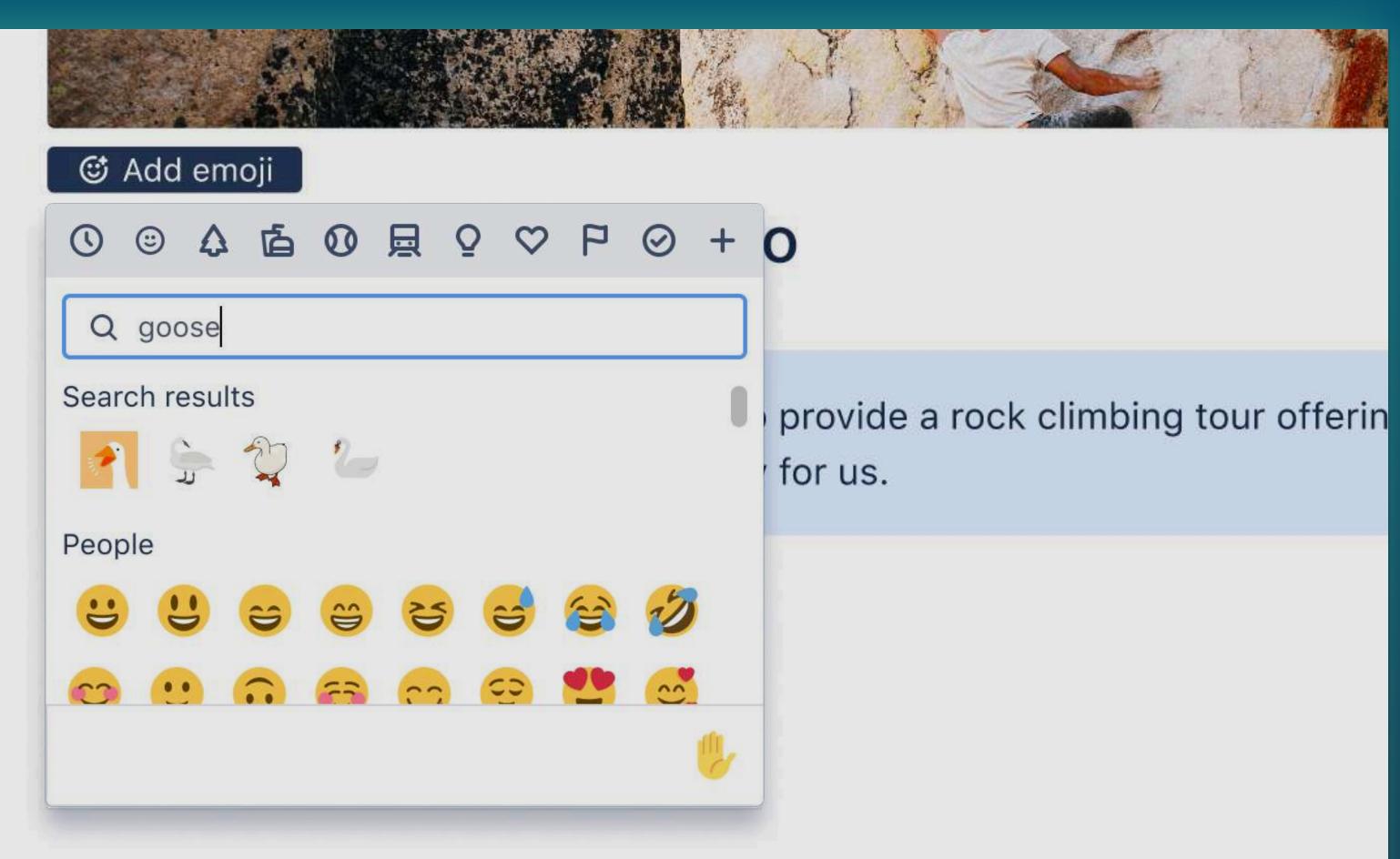












## Background and strategic fit

Team tours are one of our most popular offer categories and have done extre none of our competitors have an offer on the market so we would be the first

# Powerful Structure



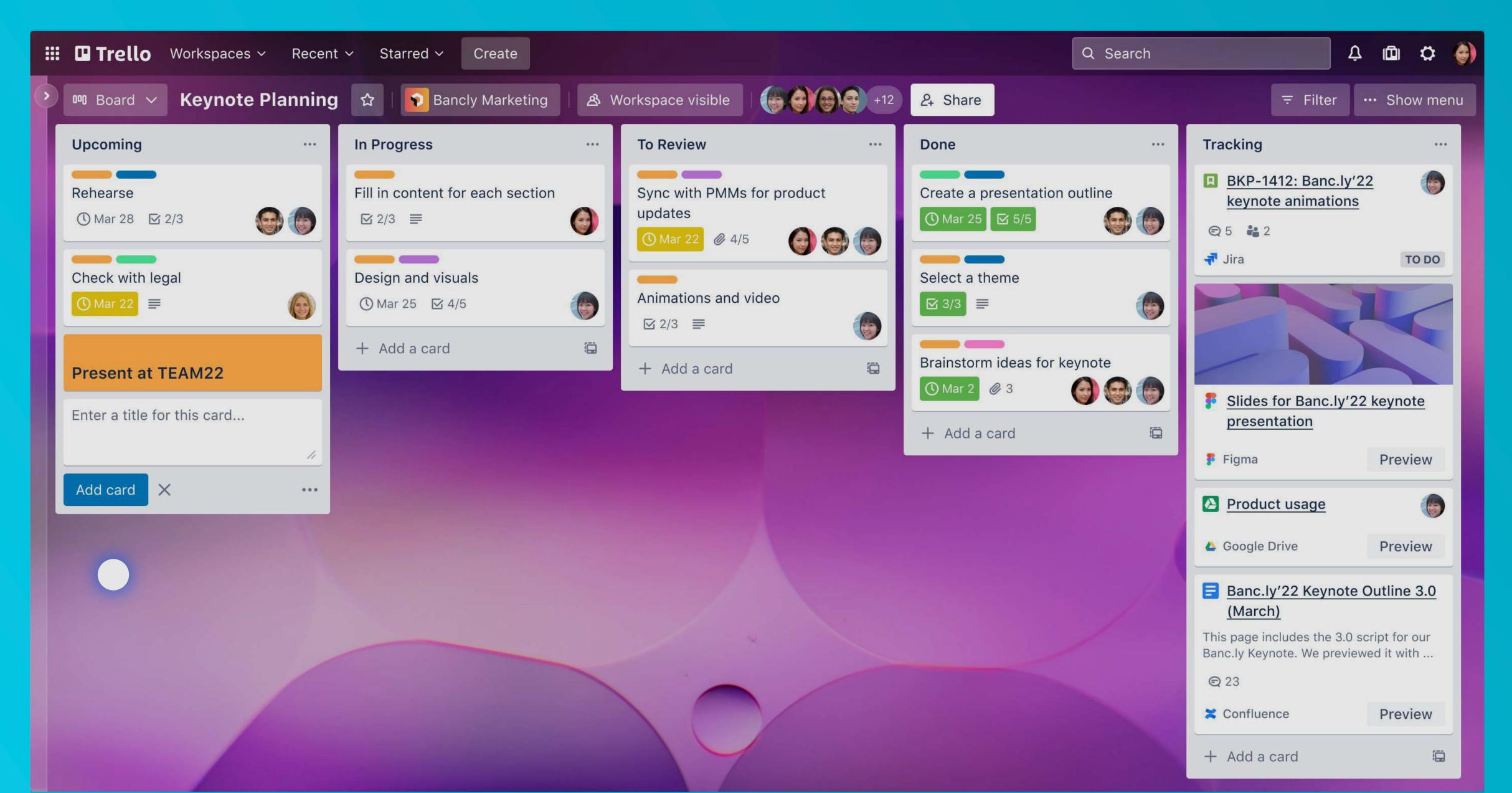
Jira Work Management

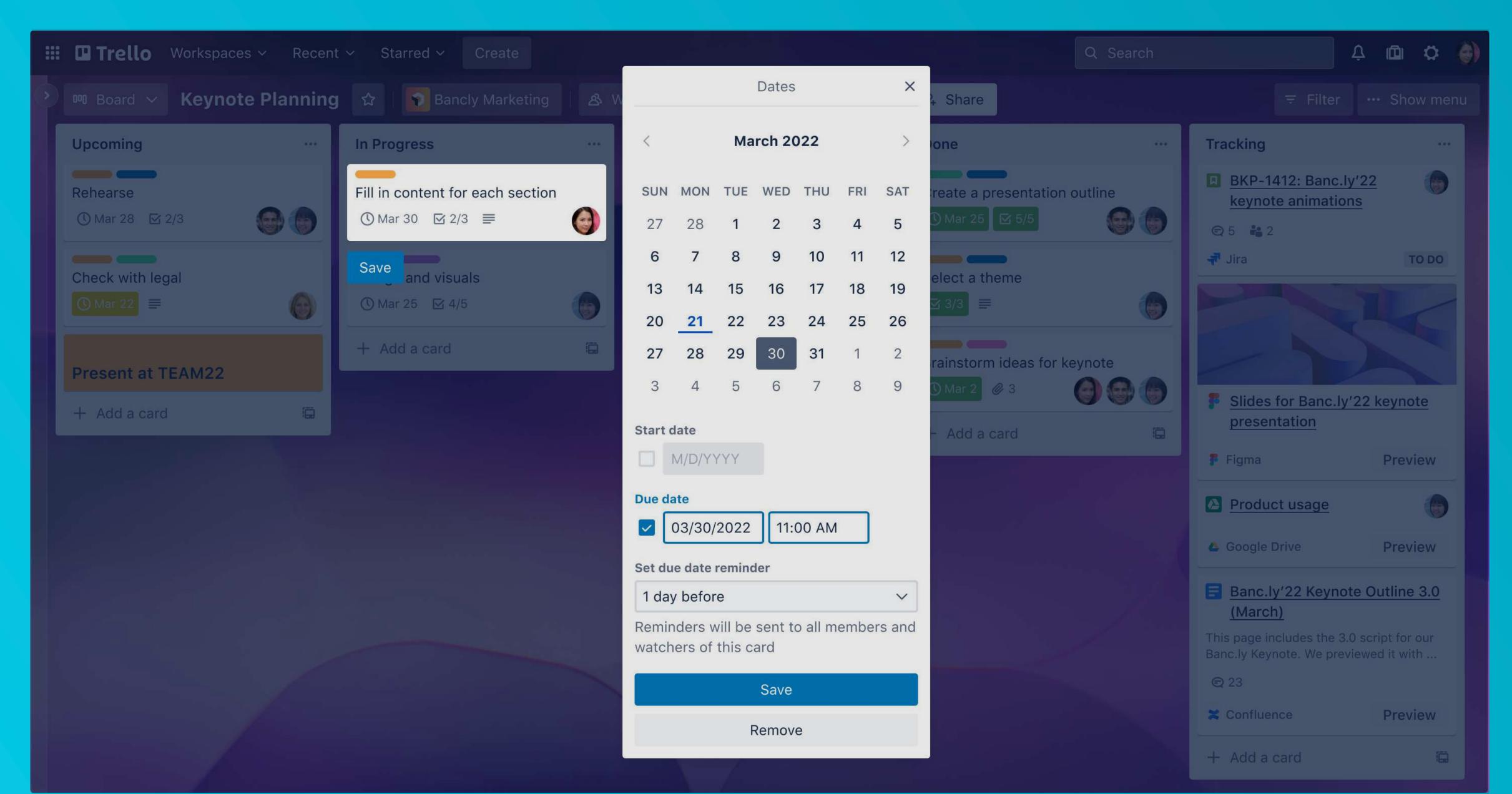
# Open & Flexible

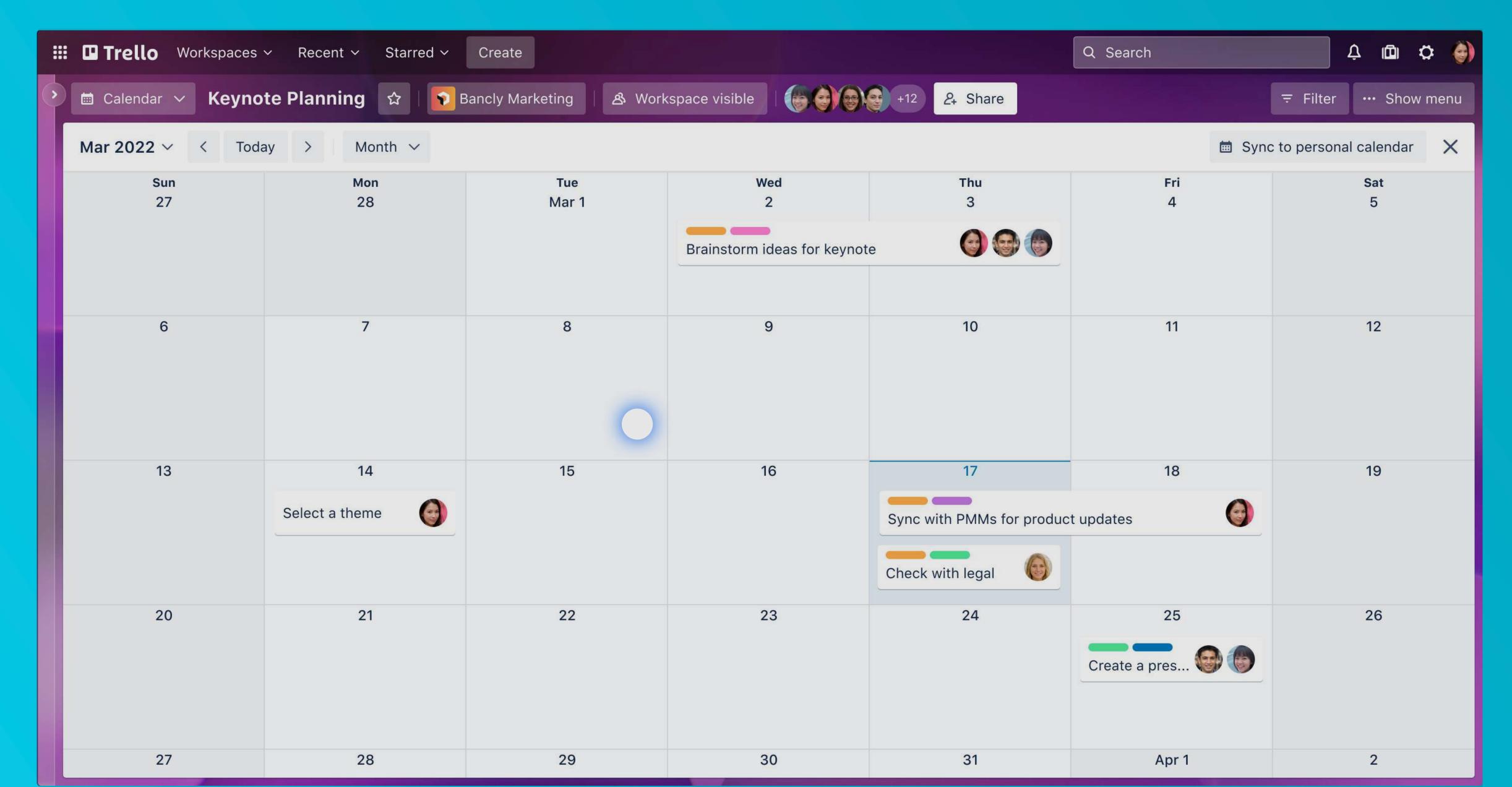


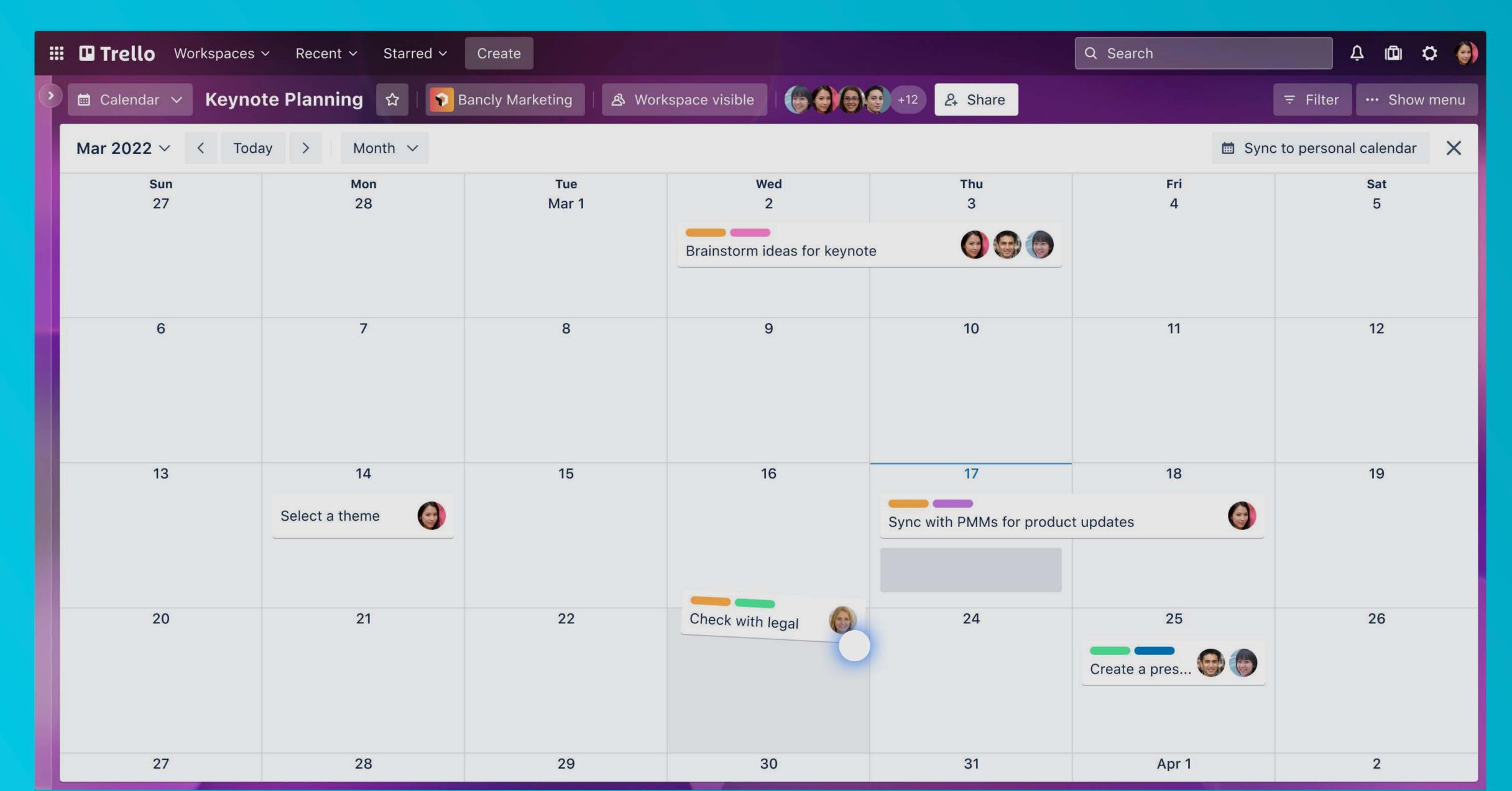
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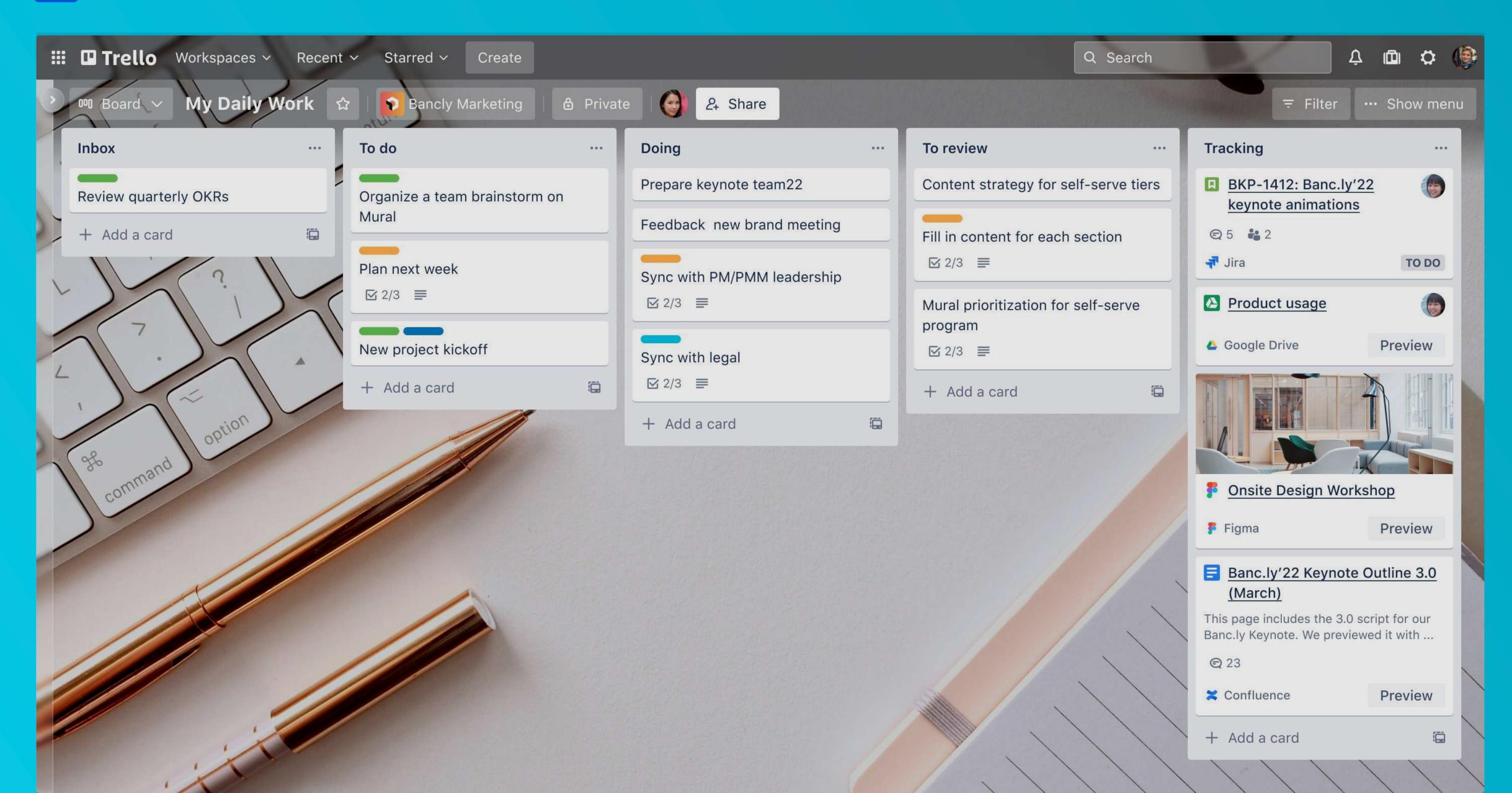




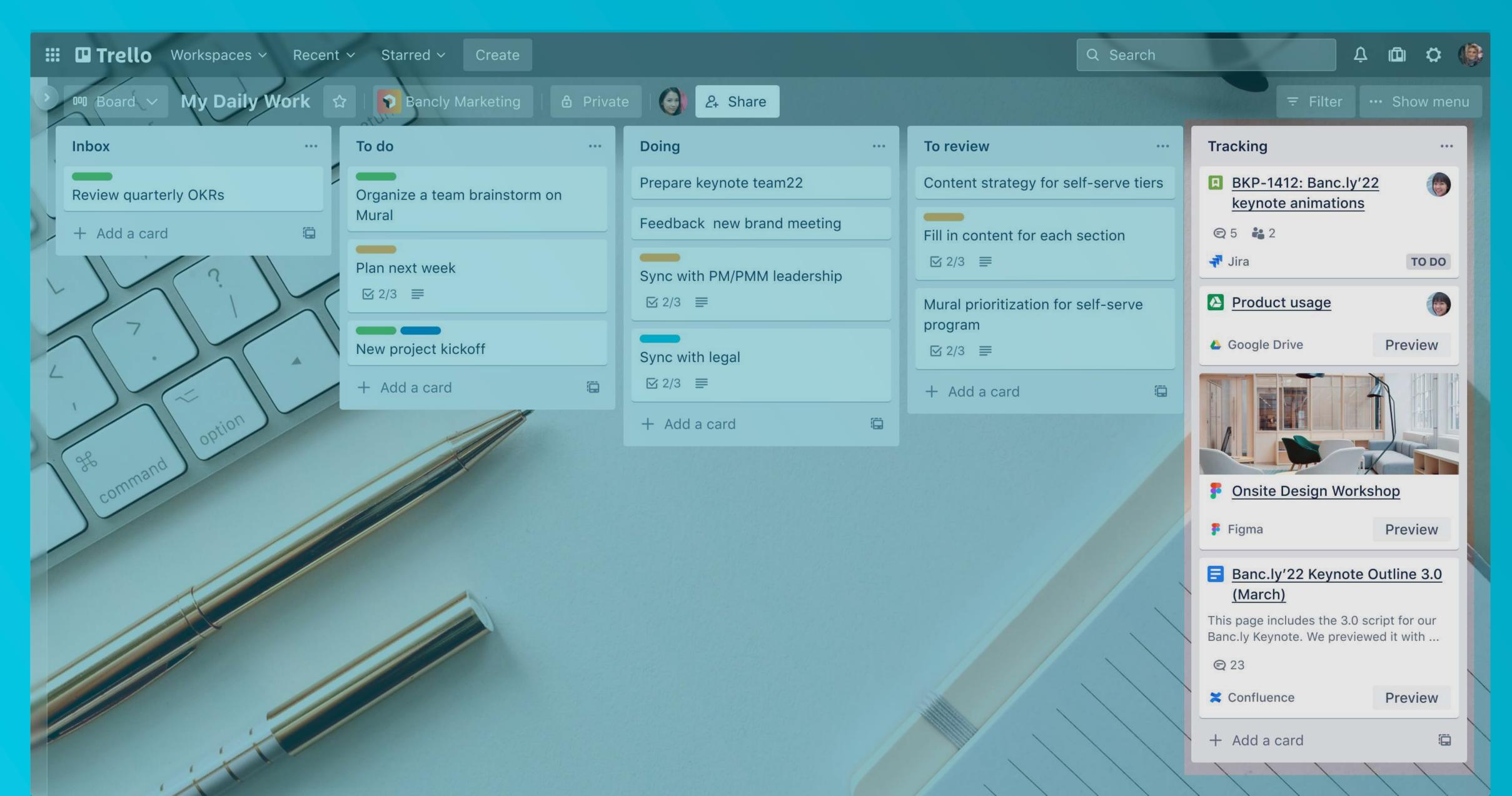




# Personal work management



# Personal work management



# What about teams who work differently?

Sales enablement projects

Recurring webinars

Legal approval

HR onboarding

Financial budgeting

# What about teams who JWORK/Ork Wiftenegretment

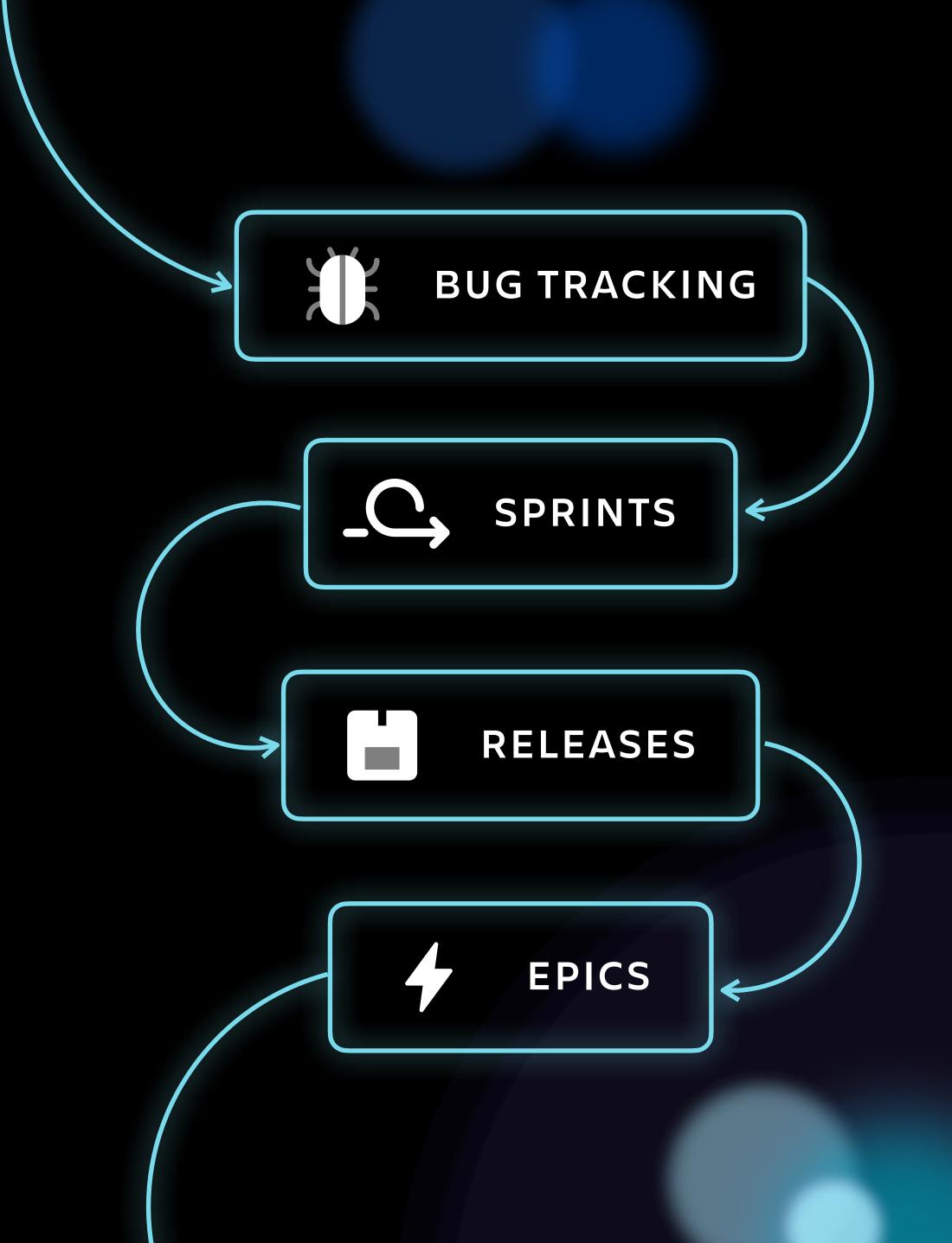
Sales enablement projects

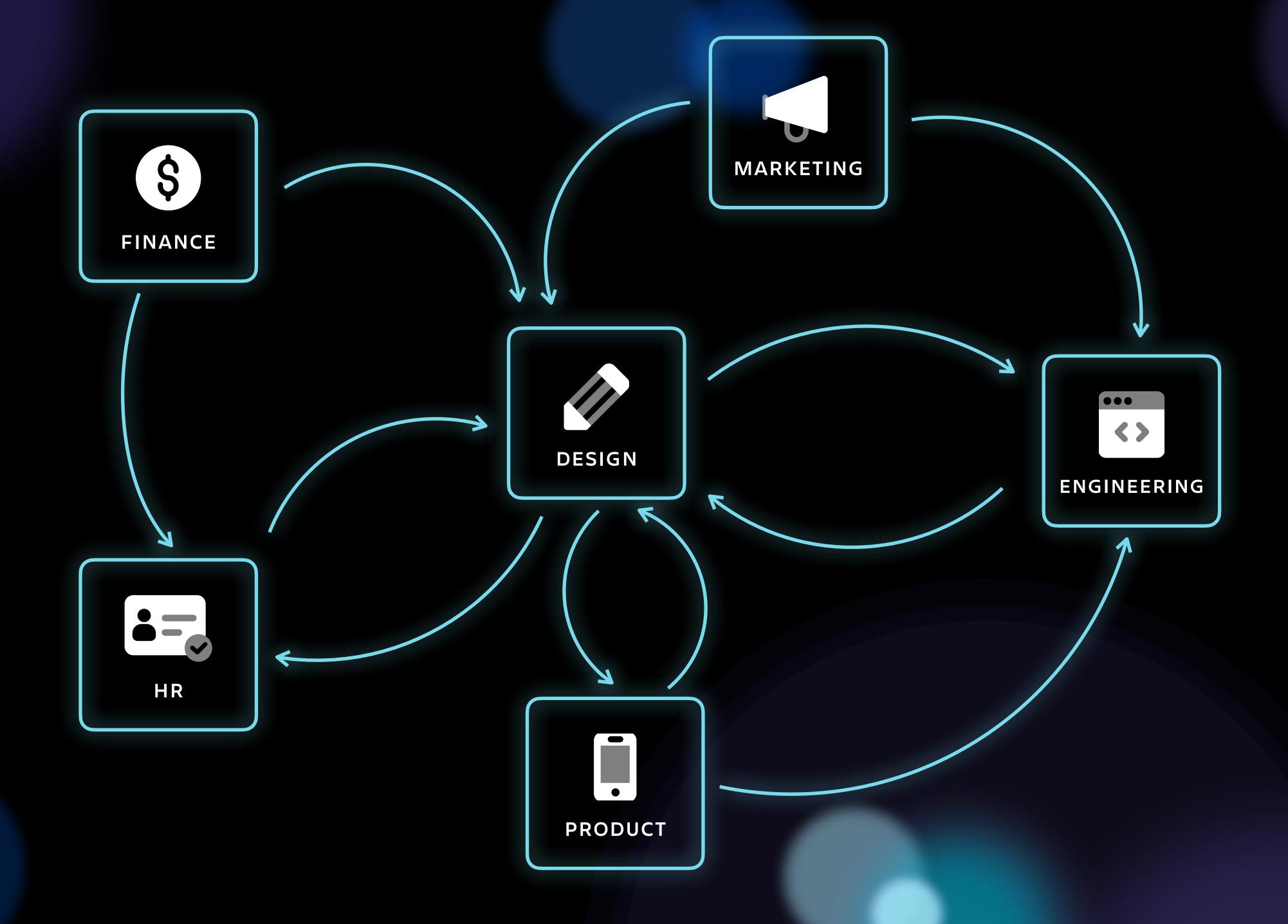
Recurring webinars

Legal approval

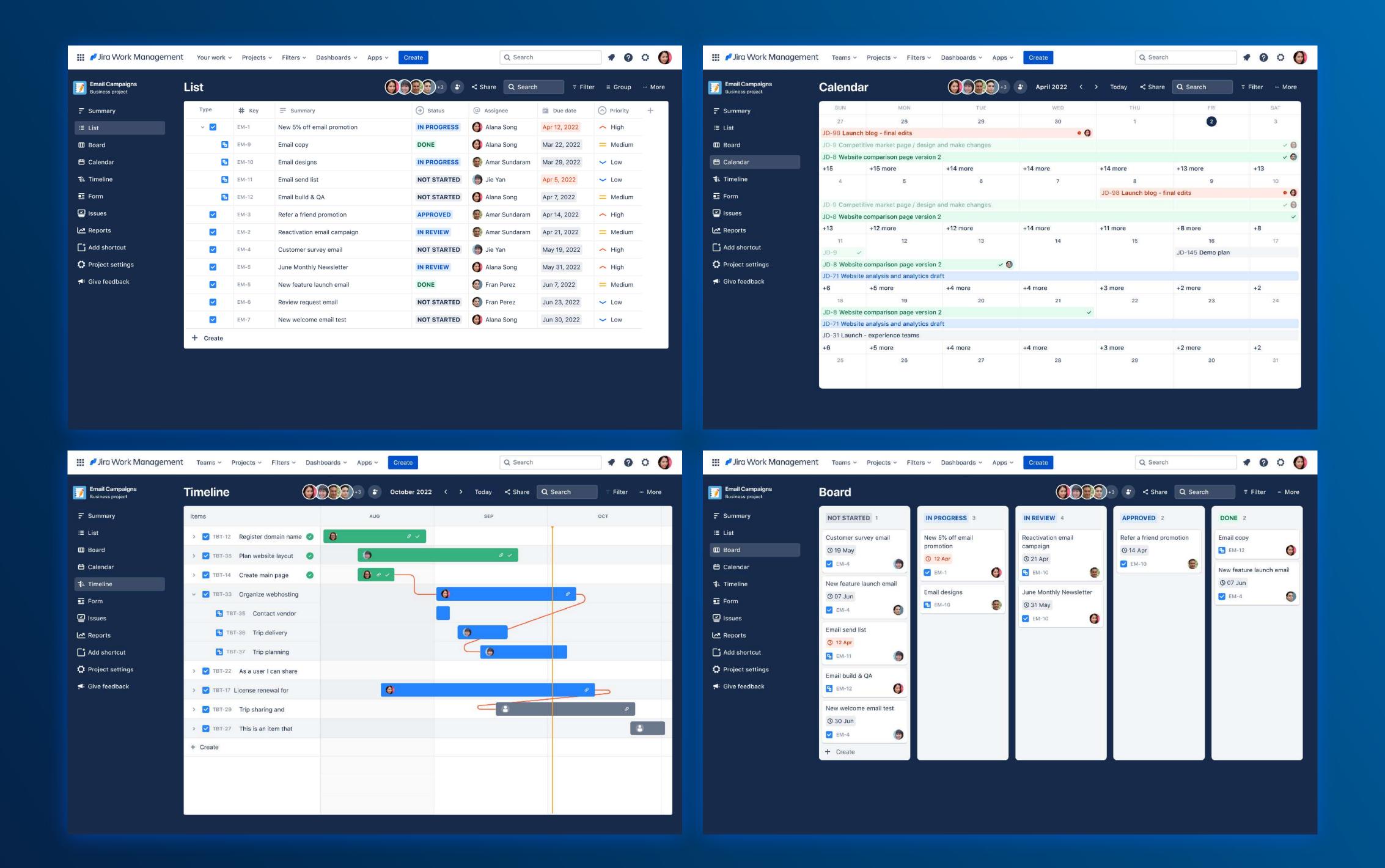
HR onboarding

Financial budgeting





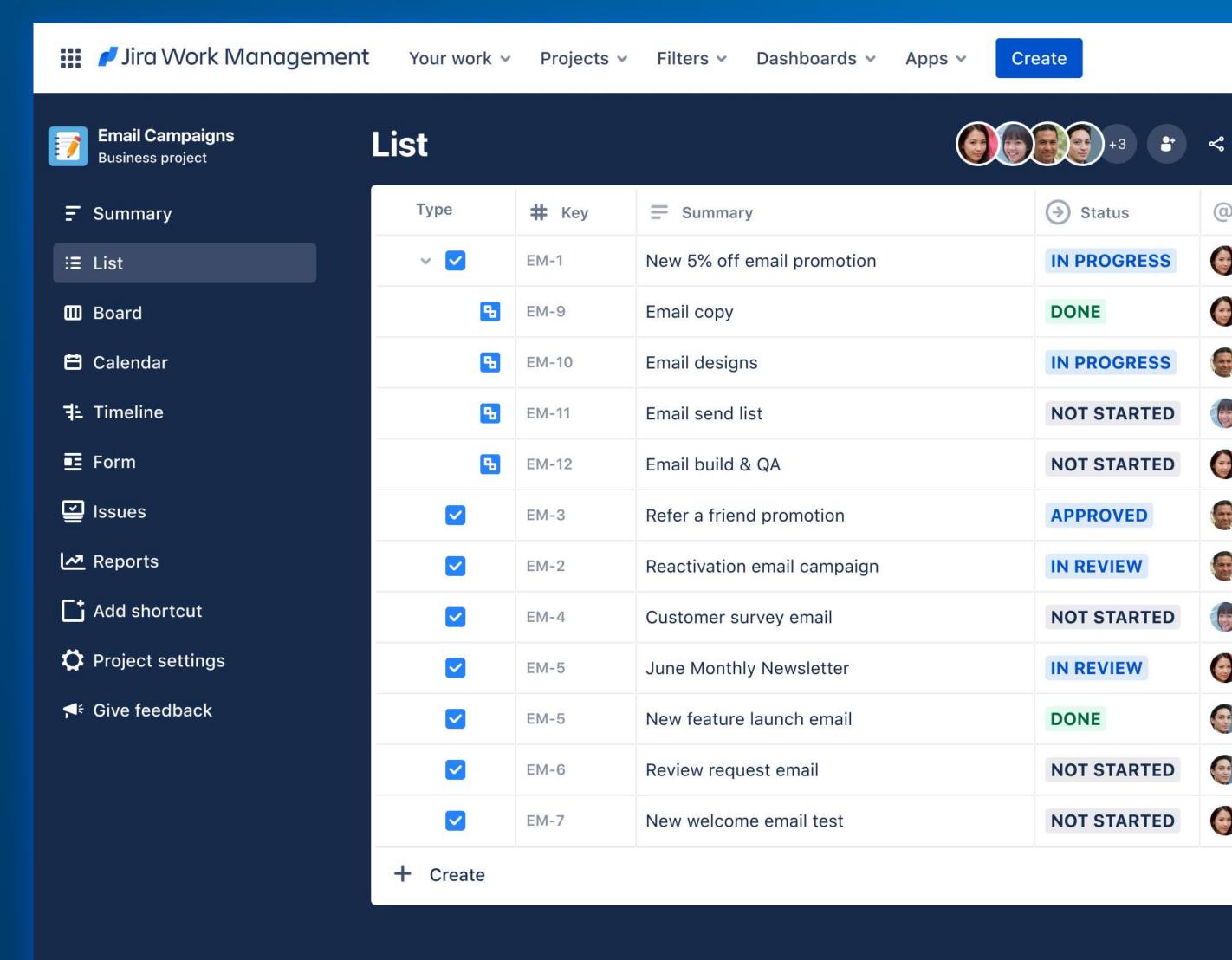
Jira Work Management





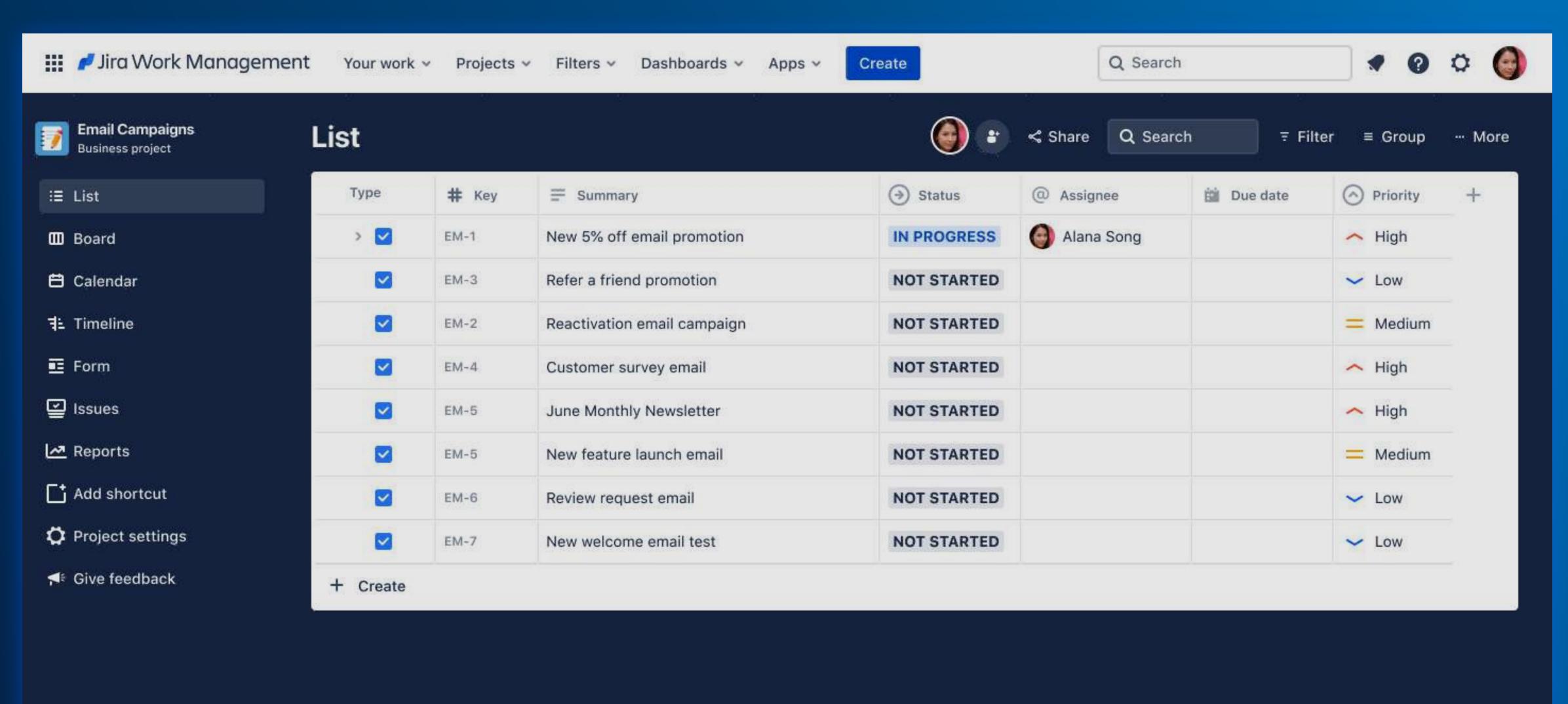
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# List View



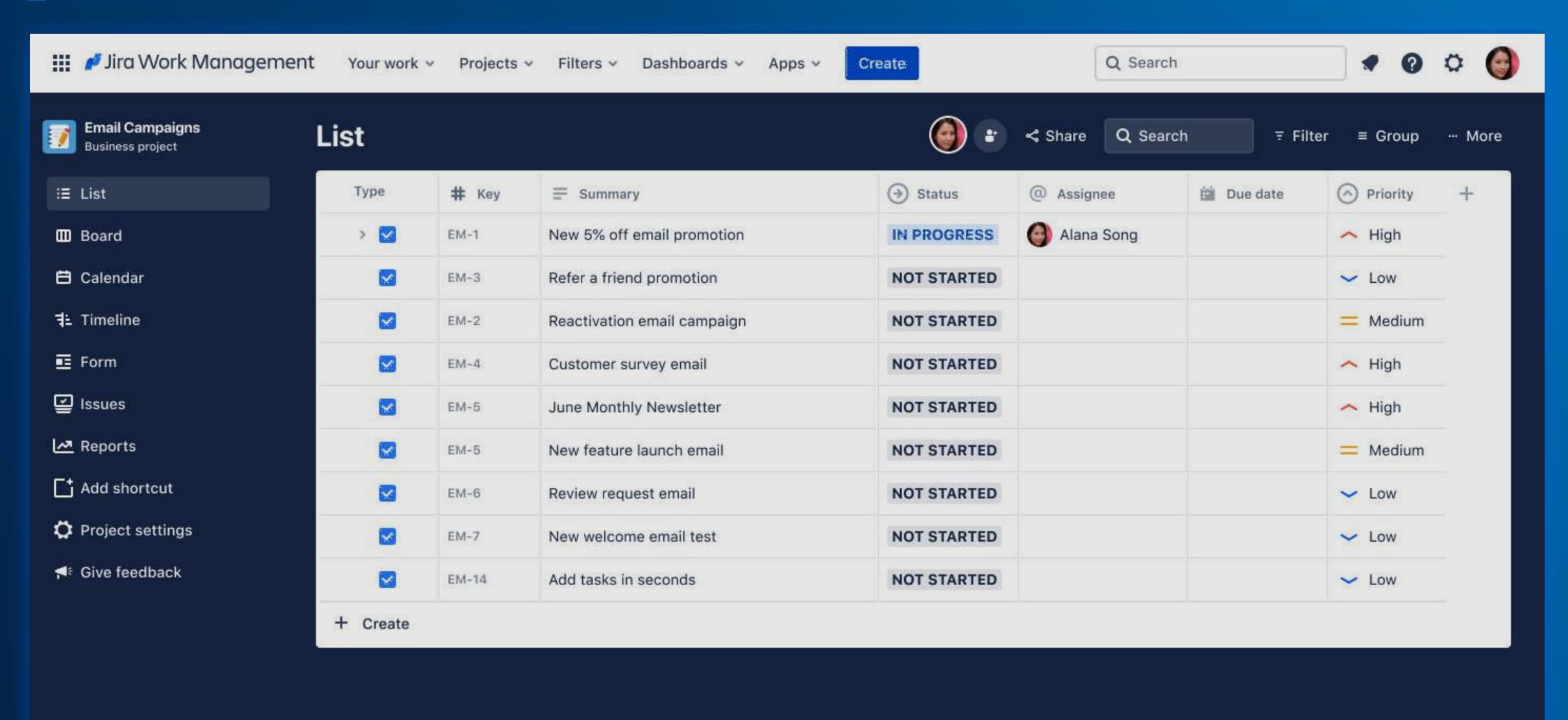


# Create and edit List view



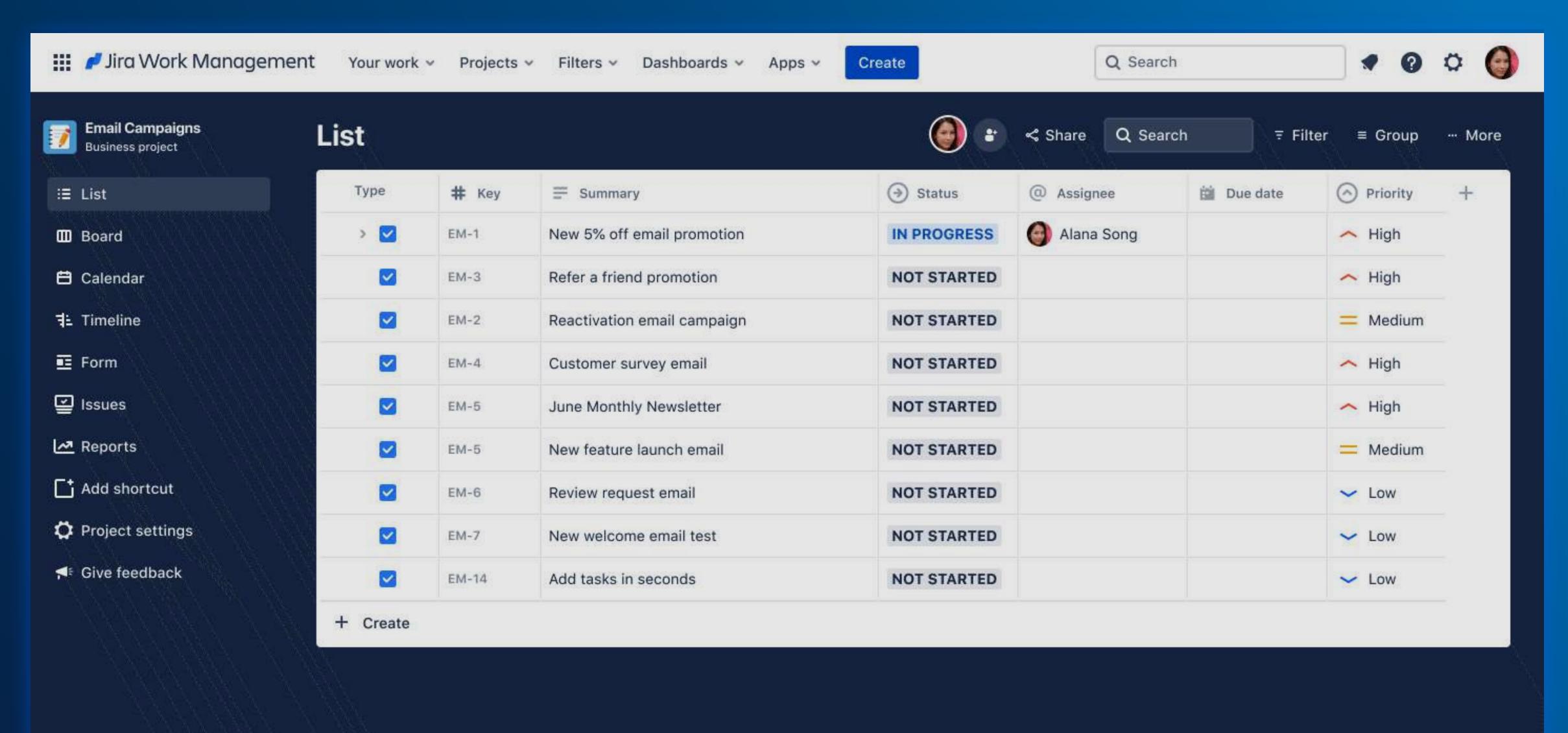


# Create and edit List view



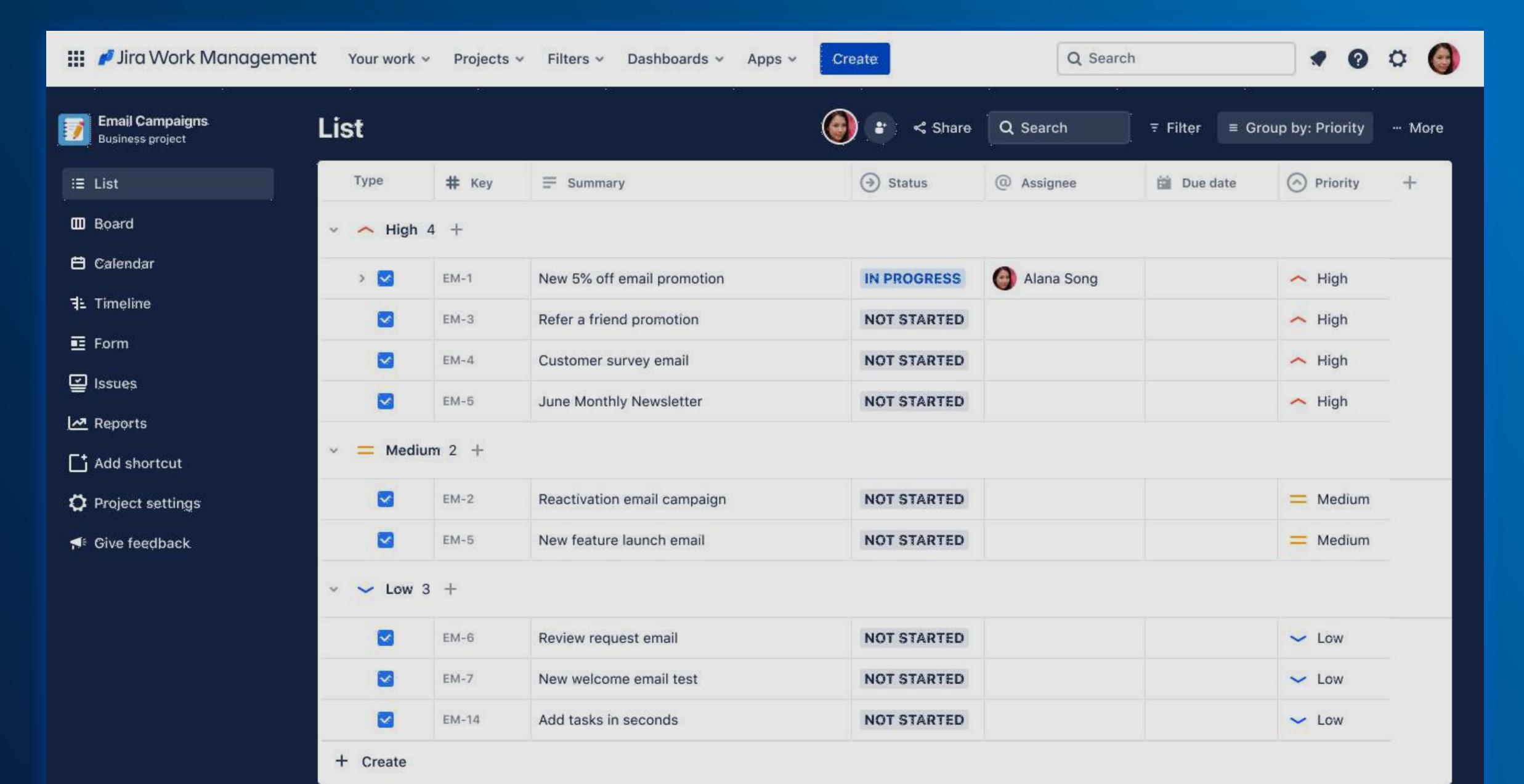


# Group items in List View



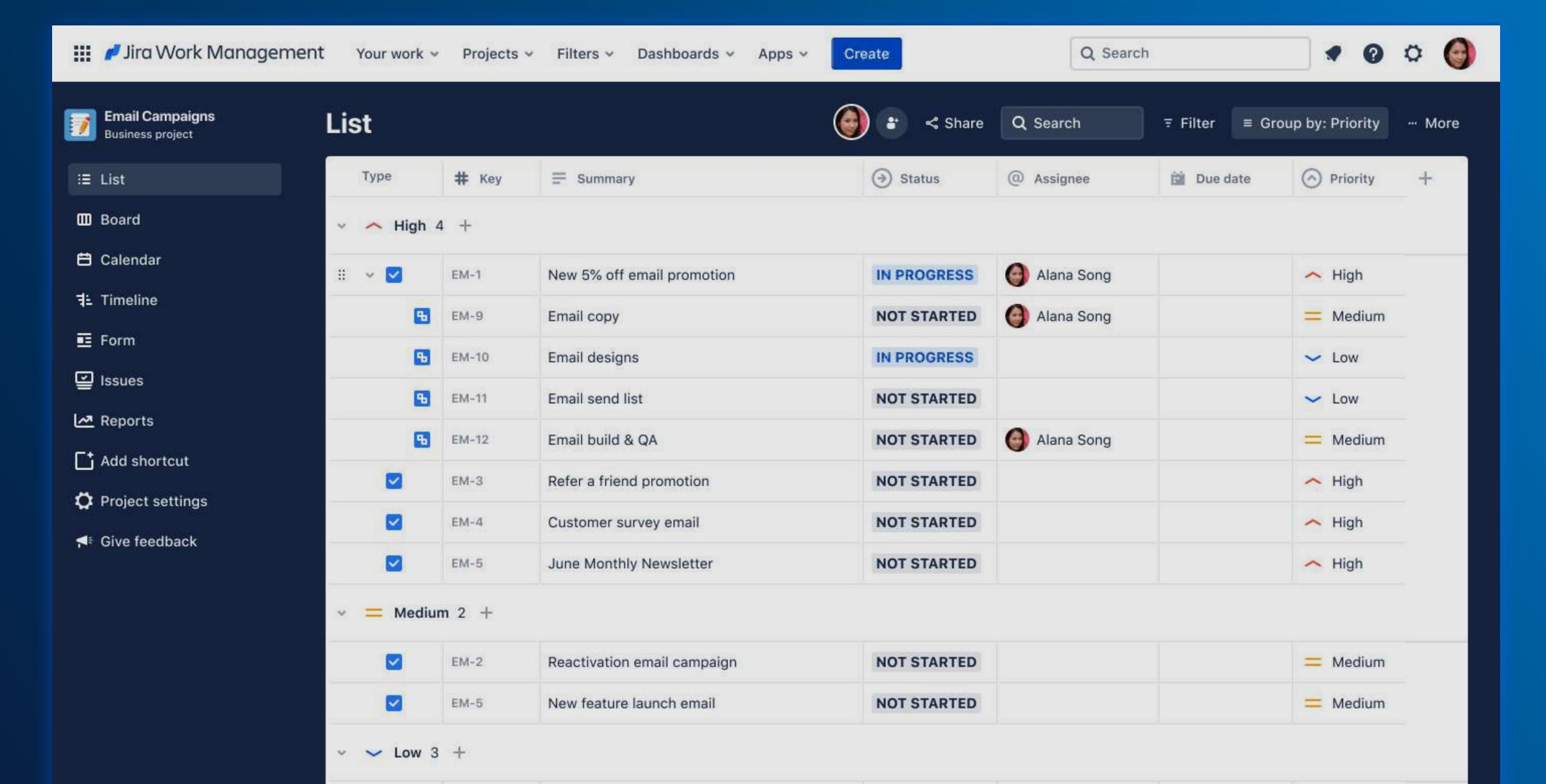


# Expand hierarchy in List View



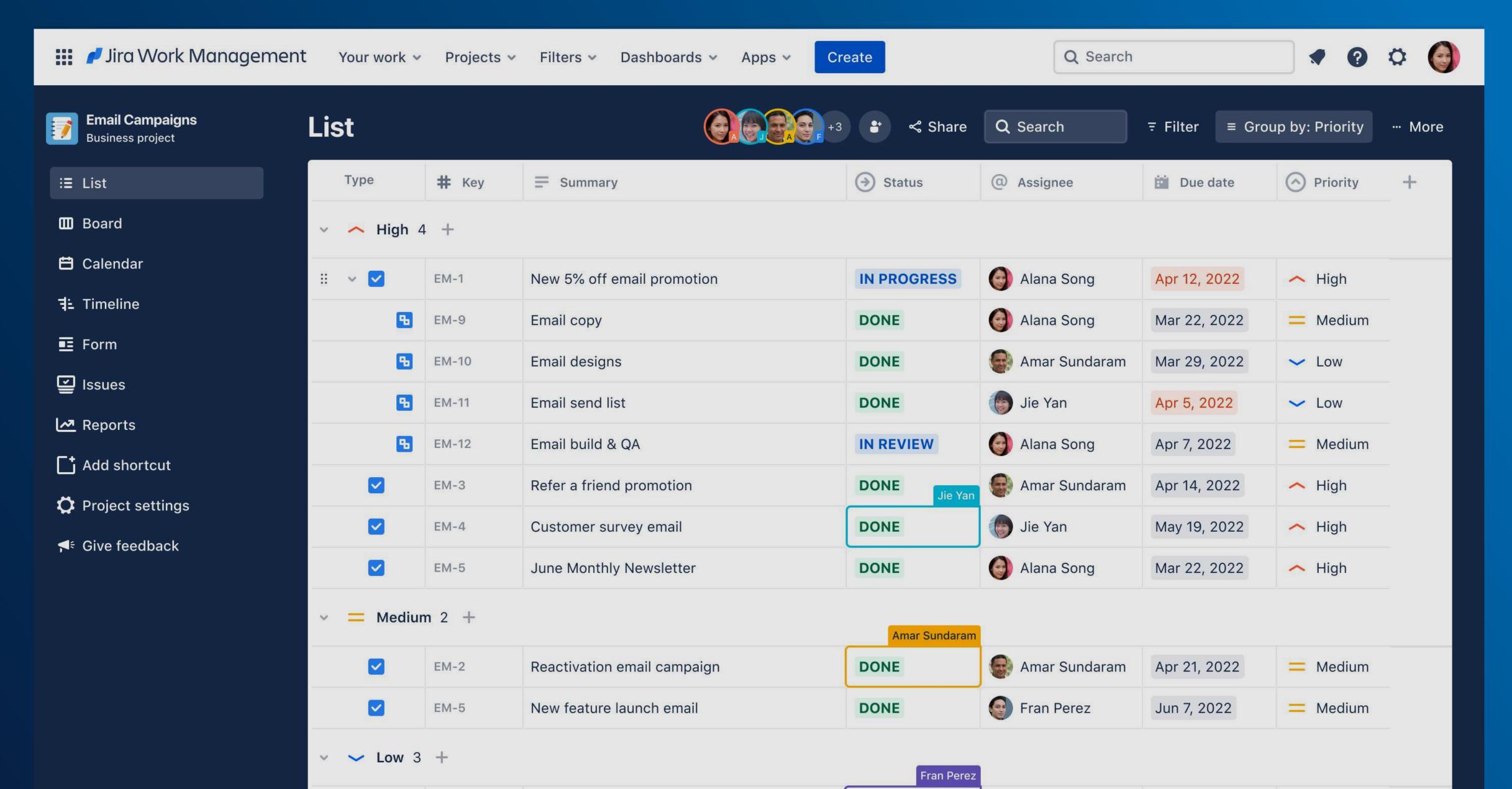


### Invite collaborators





# Multi-player mode





# Collaborate with JSW

